

# **Policy Summary**

Survivorship Whole Life



Prepared For:

Prepared By:

Rajiv Rebello CA License # 0H50538

July 8, 2023

Survivorship Whole Life provides guaranteed death benefit protection and cash value accumulation for two lives, which can be more cost effective than separate individual whole life policies.

#### **Survivorship Whole Life offers:**

- Guaranteed lifetime death benefit after the second death
- Premiums that are guaranteed not to change
- Predictable cash value growth without market risk plus the ability to access cash value for any reason
- An opportunity to build additional cash value through non-guaranteed dividends

For details about the optional riders you have selected, see the Policy Overview section of this illustration.

## The Strength of Your Cash Value and Death Benefit

Survivorship Whole Life is an attractive permanent life insurance option because of its guaranteed cash value growth, guaranteed death benefit and guaranteed level premiums. As an added benefit it offers additional growth potential through non-guaranteed dividends.

The chart below shows the values and benefits provided by your policy. The internal rate of return (IRR) shown represents the rate of return you would have to earn on your premium outlay in order to equal the corresponding values.

Product: Survivorship Whole Life

Insured: Valued Client

Male, Age 50

Preferred Non-Tobacco

Second Client Female, Age 50 Preferred Non-Tobacco Initial Premium: \$95,620.30
Initial Face Amount: \$2,000,000
Policy Payment Period: 50 Years
Dividend Scale: Current
Initial Dividend Option: PUAs

#### Non-Guaranteed Values<sup>1</sup>

Year	Age	Cumulative Premium Outlay	Cumulative Income	Total Net Cash Value	IRR on Total Net Cash Value	Total Net Death Benefit	IRR on Total Net Death Benefit
1	51 51	\$95,620	\$0	\$59,081	-38.21%	\$2,185,144	2185.23%
5	55 55	\$478,102	\$0	\$443,953	-2.46%	\$2,951,347	68.38%
10	60 60	\$764,962	\$0	\$888,186	2.30%	\$2,137,095	16.09%
15	65 65	\$764,962	\$0	\$1,141,482	3.51%	\$2,376,692	10.13%
20	70 70	\$764,962	\$0	\$1,470,986	4.02%	\$2,658,139	7.75%
25	75 75	\$764,962	\$375,417	\$1,412,191	4.23%	\$2,227,021	6.05%
30	80 80	\$764,962	\$375,417	\$1,817,431	4.38%	\$2,527,714	5.48%
35	85 85	\$764,962	\$375,417	\$2,323,059	4.47%	\$2,902,100	5.10%
40	90 90	\$764,962	\$375,417	\$2,928,853	4.50%	\$3,379,094	4.86%
45	95 95	\$764,962	\$375,417	\$3,620,794	4.48%	\$3,974,190	4.69%
50	100 100	\$764,962	\$375,417	\$4,401,508	4.43%	\$4,679,606	4.56%
55	105 105	\$764,962	\$375,417	\$5,262,165	4.36%	\$5,503,726	4.45%
60	110 110	\$764,962	\$375,417	\$6,251,443	4.29%	\$6,458,102	4.35%
65	115 115	\$764,962	\$375,417	\$7,396,478	4.23%	\$7,563,841	4.26%
70	120 120	\$764,962	\$375,417	\$8,720,219	4.17%	\$8,845,759	4.19%

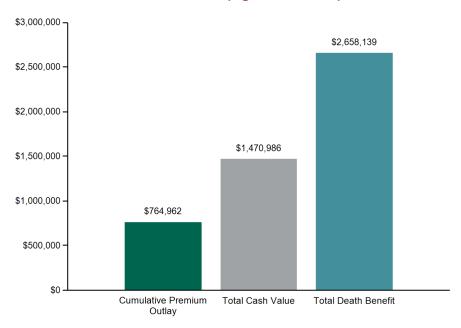
SC1017 Page 3 of 6

<sup>&</sup>lt;sup>1</sup>Must be accompanied by or preceded by a full basic life insurance illustration. The assumed benefits and values are not guaranteed. The assumptions on which they are based are subject to change by the insurer, and actual results may be more or less favorable. Refer to the basic illustration for guaranteed elements and other important information.

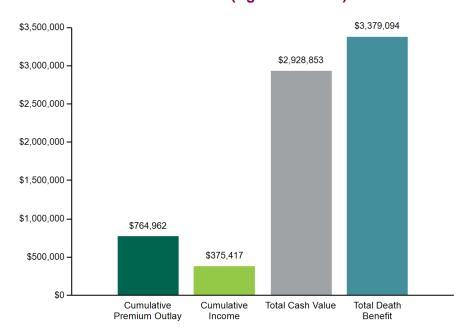
## **Summary of Your Illustrated Values**

The bar graphs below show the non-guaranteed illustrated values<sup>1</sup> at different points of time during the life of your illustrated policy. Please see the Ledger section of your Survivorship Whole Life illustration for more details.

#### Non-Guaranteed Values at Year 20 (Ages 70 and 70)



### Non-Guaranteed Values at Year 40 (Ages 90 and 90)



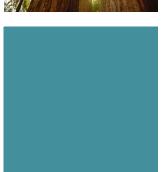
<sup>&</sup>lt;sup>1</sup> Must be accompanied by or preceded by a full basic life insurance illustration. The assumed benefits and values are not guaranteed. The assumptions on which they are based are subject to change by the insurer, and actual results may be more or less favorable. Refer to the basic illustration for guaranteed elements and other important information.

SC1017 Page 4 of 6









## About The Penn Mutual Life Insurance Company

For more than 175 years, Penn Mutual has been helping people get stronger. Our expertly crafted life insurance is vital to long-term financial health and strengthens people's ability to enjoy every day. Working with our trusted network of financial professionals, we take the long view, building customized solutions for individuals, their families, and their businesses. Penn Mutual supports its financial professionals with retirement and investment services through its wholly owned subsidiary Hornor, Townsend & Kent, LLC, member FINRA/SIPC.

Visit Penn Mutual at www.pennmutual.com.

All guarantees are based on the claims paying ability of the issuing company. Survivorship Whole Life is a last-survivor whole life insurance policy offered by The Penn Mutual Life Insurance Company. Product or features may not be available in all states. Survivorship Whole Life policy form numbers: ICC17-TLJ. (Policy form numbers may vary by state.)

This concept report is not valid without a full basic illustration for the life insurance policy described. Refer to the basic illustration for guaranteed elements and other important information. Not valid without all pages included.

Any reference to the taxation of life insurance products in this material is based on the issuing company's understanding of current tax laws. The issuing company and its representatives do not provide tax or legal advice. Please consult a qualified tax professional regarding your personal situation.

Accessing cash values may require additional premium payments to maintain coverage, and will reduce the death benefit and policy values.

For more information on coverage, please contact your Financial Professional.

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## **The Penn Mutual Life Insurance Company**

## **Life Insurance Illustration**

## Prepared For:

- Owner Valued Client - Insured Second Client - Insured

### Prepared By:

Rajiv Rebello CA License # 0H50538 9528 Miramar Road #1071, San Diego, CA 92126 8583490399

July 8, 2023

Table of Contents
Introduction
Policy Overview
Definitions
Signature Page
Basic Ledger
Supplemental Ledger (Cur)
Supplemental Ledger (Alt) 26
Additional Reports
IRR Report
Distribution Summary
Tax Summary
Cash Value Summary
Dividend Option Summary



Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

#### Introduction

#### **About Penn Mutual**

At Penn Mutual we are committed to helping families & businesses unlock the possibilities of life through our life insurance and annuity solutions.

Since 1847, we have consistently met our financial obligations to policyholders. We are committed to the brighter futures and best interests of all of our policyholders.

## **About Survivorship Whole** Life

Survivorship Whole Life is permanent life insurance that offers:

- A death benefit guaranteed after the second death
- Consistent premiums to support your personal budgeting
- Access to guaranteed cash value when you need it
- An opportunity to build additional cash value through non-guaranteed dividends.

Accessing cash value will reduce your policy death benefit and values, may result in certain fees and charges and may require additional premium payments to maintain coverage.

## Introduction to Your Illustration

This illustration provides an overview of Survivorship Whole Life, including the base life insurance policy, selected riders and examples of how the policy may perform, given the assumptions outlined in this illustration.

This illustration assumes that the currently illustrated non-guaranteed elements will continue unchanged for all years shown. This is not likely to occur, and actual results may be more or less favorable than those shown.

All guarantees are based on the claims paying ability of the issuing company.



Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

## **Policy Overview**

**Insureds** 

Valued Client Second Client The two people who are covered by this illustration.

**Policy Owner** 

The owner(s) described in this illustration. This illustration assumes the policy is owned by a Third Party.

Issue State California

The illustration is subject to the regulations and requirements of this state.

Assumed Policy Date July 8, 2023

The values and assumptions shown are based on the date this illustration was prepared. The values of your policy may vary depending on your actual policy date, which is the date your policy becomes effective.

Survivorship Whole Life

Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000 Your Survivorship Whole Life Policy has:

- A Policy Payment Period of 50 years which is set at policy issue
- Guaranteed premiums based on the Policy Payment Period
- Guaranteed death benefit and cash value accumulation until the younger insured reaches age 121
- An opportunity to increase the cash value and death benefit with nonguaranteed dividends.

Death Benefit (DB)

This is the benefit payable at the death of the last surviving insured. It includes the base coverage amount plus any additional death benefits from dividends or from supplemental riders.

Any death benefit paid at the death of the last surviving insured will be reduced by any loans or PUA/dividend surrenders taken from your policy.

**Riders** 

The following illustrated riders are subject to underwriting which may affect their availability or the coverage amount, and are subject to limitations and exclusions which are not set forth below. Riders on conversions from term policies and term riders are also subject to underwriting, as well as limitations and exclusions not set forth below.

Your illustration may show additional benefits or riders terminating before natural expiry, as defined in the policy. Terminating benefits or riders early may not be automatic and must be elected by contacting Penn Mutual.



**Policy Overview** (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years

Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs)

Initial Premium: \$95,620.30

**Accelerated Death Benefit Rider** for Terminal Condition Rider Form: ACDB-17-CA

This benefit allows you to access a portion of the death benefit when a licensed physician certifies that the last surviving insured has been diagnosed with a terminal condition resulting in a life expectancy of 12 months or less.

This benefit is automatically included with your policy and there is only a cost

- for this benefit when it is used.
- Accelerated death benefit payments will be paid in a lump sum only once per policy and will reduce your death benefit and policy value.
- The unadjusted payment amount is expressed as a "Requested Percentage" of the eligible amount, as defined in the policy. The amount accessed must be at least \$10,000, but no more than 50% of the eligible amount with an overall maximum of \$250,000 per policy on the life of the insured.
- The amount of the claim actually received will include the following reductions:
  - Premium payments that would have been paid during the 12 months following the benefit payment date.
  - A loan repayment equal to the Requested Percentage times any outstanding loan balance.
  - A 12-month interest rate discount using a rate guaranteed to be no greater than the ninety-day treasury bill or the current maximum statutory adjustable policy loan interest rate.
- Penn Mutual must receive written proof of the death of one insured.
- Accelerated death benefits are usually income tax-free. Please consult a personal tax professional prior to receiving any accelerated benefit payments.
- The accelerated Death Benefit payment is intended to qualify for favorable tax treatment under section 101(g) of the Federal Internal Revenue Code. Exercising this benefit could be a taxable event so assistance and advice should be obtained from a personal tax professional prior to receipt of any prepayments.
- The Accelerated Death Benefit Rider is a life insurance benefit that also gives you the option to accelerate some of the death benefit in the event that the insured meets the criteria for a qualifying event described in the policy. This rider does not provide long-term care insurance subject to California long-term care insurance law. This rider is not a California Partnership for Long-Term Care program policy. This
- rider is not a Medicare supplement policy.

  An Accelerated Death Benefit Payment is the actual benefit paid by the Accelerated Death Benefit Rider if eligible and will be paid in a lump sum only once per policy. The benefits provided by long-term care insurance are not the same as those provided by the Accelerated Death Benefit Rider. The Accelerated Death Benefit Rider requires that the Insured has a noncorrectable terminal condition that results in the Insured's having a remaining life expectancy of twelve months or less, whereas long-term care insurance typically requires an inability to do two of six Activities of Daily Living or Severe Cognitive Impairment. The Rider also does not restrict how the policy owner can use the Accelerated Benefit Payments, whereas long-term care insurance will generally require proof of expenses incurred.



Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

# Accelerated Death Benefit Rider for Terminal Condition

(continued)

### **Hypothetical Example of Accelerated Death Benefit Payment**

This example of the Accelerated Death Benefit is hypothetical and reflects the assumptions used in this Life Insurance illustration. It assumes that the owner has provided due proof that the last surviving insured has a non-correctable terminal illness and is diagnosed with a life expectancy of less than 12 months and has requested a 50% prepayment of the policy's death benefit as of the beginning of policy year 50. This example also assumes that any premiums due have been paid. Benefits and values are not guaranteed and actual results may be more or less favorable.

Last Surviving Insured: Male; Underwriting Class: Preferred Non-Tobacco; Age 50 at Issue; Age 99 at Payout; Requested Accelerated Death Benefit - 50% of Maximum Amount: \$4,529,140 Accelerated Benefit Payment after discounting adjustment: \$250,000.00; Current Accelerated Death Benefit Interest Rate: 5.70%. The actual rate will be determined on the date of application for the ABP.

	Immediately Before Acceleration	Immediately After Acceleration
Annualized Premium:	0	0
Total Cash Value:	4,238,979	3,991,658
Face Amount:	532,000	500,961
Total Death Benefit:	4,529,140	4,264,890

Chronic Illness Accelerated Benefit Rider

Rider Form: ABCI-15-CA

This rider enables the policy owner to access a portion of the policy death benefit as an Accelerated Benefit Payment (ABP) if the last surviving insured becomes chronically ill.

- This benefit is automatically included with eligible policies. Issue of this rider is subject to underwriting approval.
- There is no charge for this rider, but there is an impact to the death benefit and cash value when it is used.
- A licensed health care practitioner, not related to the insured or policy owner, must provide a certification prepared within the last 12 months that the insured has a chronic illness. Specifically, a condition is considered a chronic illness when, for a period of at least 90 days, the insured:
  - Is unable to perform at least two of the following daily activities: bathing, transferring, dressing, eating, continence and toileting or
  - Requires substantial supervision by another person to avoid injury or harm due to severe cognitive impairment
- The licensed health care practitioner must certify that the chronic illness is expected to continue for the remainder of the insured's life.
- The Chronic Illness Accelerated Benefit Rider is a life insurance benefit that also gives you the option to accelerate some of the death benefit in the event that the Insured meets the criteria for a qualifying event described in the policy. This rider does not provide long-term care insurance subject to California long-term care insurance law. This rider is not a California Partnership for Long-Term Care program policy. This rider is not a Medicare supplement policy.



Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs)

Initial Premium: \$95,620.30

#### Chronic Illness Accelerated Benefit Rider (continued)

#### **Accelerated Benefit Payment (ABP)**

- May be requested as a Lump Sum or series of equal payments paid semiannually, quarterly, or monthly. The ABP will continue to be paid as long as the insured remains eligible and there is remaining death benefit to be accelerated; certification from a licensed health care practitioner must be submitted and reapproved by Penn Mutual every 12 months.
- Minimum: \$4,800 per 12-month period
- Maximum: Lesser of 24% of the Death Benefit on the date of initial election (including the Enhanced Permanent Paid-Up Additions Rider), or \$240,000 per 12-month period, or the Per Diem Limitation. The Per Diem Limitation is declared each calendar year by the IRS - \$420 per day the insured is chronically ill for 2023. This illustration assumes a calendar year of 365 days.
- The ABP cannot be less than the reduction in the cash value less any outstanding policy loans.
- The ABP cannot cause the remaining death benefit to be less than \$50,000.
- The ABP is intended to qualify for favorable tax treatment under section 101(g). An ABP will only be paid if, to the best knowledge of Penn Mutual, such payment qualifies for favorable tax treatment under IRC Section 101(g) and all other applicable sections of the federal law at the time this benefit is elected. Other ABP type payments from other insurance policies or other qualified long term care services will be considered in making this determination. In any event, any ABP payments received from this or another insurance policy that exceed the IRC annual limit may be taxable. Please consult a qualified tax professional regarding your own personal situation.
- An Accelerated Benefit Payment is the actual benefit paid by the Chronic Illness Accelerated Benefit Rider and is subject to the Accelerated Benefit Payment limits in the contract. The benefits provided by long-term care insurance are not the same as those provided by the Chronic Illness Accelerated Benefit Rider. The Rider does not restrict how the policy owner can use the Accelerated Benefit Payments, whereas long-term care insurance will generally require proof of expenses incurred.

#### How ABP can Affect Policy Values and Death Benefits

- Using this benefit will reduce policy cash values and death benefits.
- The reduction in the policy death benefit will be greater than the amount of the ABP.
- The amount of the claim actually received will be reduced by a loan repayment based on a proportional amount of any outstanding loan balance.
- There may be an impact on other policy and rider provisions due to the payment of this accelerated benefit.
- The Accelerated Benefit Interest Rate is guaranteed not to exceed the greater of the current yield on the ninety-day Treasury bill available on the date of application for the ABP, the Moody's Corporate Bond Yield Average, and the minimum interest rate used to calculate policy values plus 1%.

Due to the rule that the ABP cannot be less than the reduction in the cash value less outstanding policy loans, the ABP amount is not available. Other options may be a partial surrender or loan.



Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years

Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

#### **Chronic Illness Accelerated Benefit Rider** (continued)

Accelerated Death Benefit Rider: Chronic Illness	Long-Term Care Insurance: Note that Penn Mutual does not offer Long Term Care Insurance and this description is for comparison purposes only.
Description of Benefits	Description of Benefits
Accelerated death benefits are proceeds of a life insurance policy that are paid to the owner before the insured dies. The benefits may be included in the base life insurance policy or provided by a rider or endorsement to the policy.  This type of benefit provides that a percentage of the life insurance policy's proceeds are paid prior to death when the owner has a qualifying claim.  To make a claim, the owner must be able to demonstrate that he or she has a chronic illness as that is defined in the life insurance policy or rider. The face amount of the life insurance policy will be reduced as a result of any accelerated death benefit payment made to the owner, thus reducing the future death benefit available. The reduction in death benefit will be greater than the accelerated death benefit payment received. Other features and benefits including cash value and loan availability of the policy may be impacted as well.  The amount of death benefit that may be accelerated can vary, but it is typically capped at a percentage of the life insurance policy's death benefit.	Long-term care insurance is intended to help pay for the cost of long-term care services. Depending on the policy, long-term care insurance can provide coverage for care in the insured's home, adult day care centers, assisted living facilities and nursing homes.  Other benefits in long-term care insurance may include an allowance for home modifications, discounts for couples, training for caregivers, respite care, waiver of premium while on claim and care coordination services.  There are two general ways that an insurance company will pay the benefit once eligibility is determined: on an expense-incurred basis or an indemnity basis. With an expense-incurred policy, the coverage amount is generally the lesser of the actual cost of the expenses paid, or a maximum coverage amount. Under the indemnity method of payment, the benefit is a fixed dollar amount that does not vary based on the actual expenses incurred by the insured.
Qualifying Events	Qualifying Events
The Chronic Illness Accelerated Death Benefit rider defines Chronic Illness and a diagnosis of that chronic illness is the	A long-term care policy may have a similar qualifying event; however it is often the case that a diagnosis is not

Benefit rider defines Chronic Illness and a diagnosis of that chronic illness is the

qualifying event for the rider. Certification

by a heath practitioner that the chronic

illness is expected to be permanent is

also required.

often the case that a diagnosis is not

insured incur expenses related to the

diagnosis of a chronic illness.

sufficient and it is also necessary that the



Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years

Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

### **Chronic Illness Accelerated** Benefit Rider

## (continued)

#### **Elimination Period**

An elimination period is a waiting period. It is the period that must pass before any benefits under the Accelerated Death Benefit rider are payable. CIAB does not have an elimination period, but the insured's chronic illness must be present for 90 days to be considered a qualifying event.

#### **Elimination Period**

Long term care insurance policies may or may not have an elimination period. If it does, the elimination period begins once the insured qualifies for care and meets any other eligibility requirements of the policy. Typically, any expenses incurred during that elimination period are not reimbursed. Sometimes there are different options that can be selected at the time of purchase of the policy. These can typically be as short as 30-days or as long as 100-days.

#### When Benefits Are Not Needed

Because the accelerated death benefits are part of a life insurance policy, if the chronic illness benefits are not needed, the death benefit under the policy is payable upon the insured's death, based on the terms of the life insurance policy, e.g. minus any loans, unpaid premium,

When Benefits Are Not Needed

Under a typical long-term care insurance policy, if no qualifying claims are made, there is no payment made. Some longterm care insurance policies may offer a Return of Premium feature, providing that if no qualifying claims are made during the insured's lifetime, there will be a refund of the premiums paid.

#### Restrictions on the Use of Benefit **Payments**

There are no restrictions on how the accelerated death benefit payment can be used.

#### Restrictions on the Use of Benefit **Payments**

Under an expense-incurred type longterm care policy, the benefits are explicitly tied to only those expenses that are related to services received for longterm care. There are no restrictions on an indemnity type policy benefit.

#### **Tax Treatment**

The tax code is complicated, and we cannot cover all of the intricacies in this brief format. Please consult with your tax advisor to evaluate any tax impact of Accelerated Death Benefits.

Generally speaking, though, accelerated death benefit payments are excluded from gross income for federal tax purposes under the Internal Revenue Code, although in some circumstances there may be a per diem limit or exceptions to the tax qualified treatment of the benefit.

#### **Tax Treatment**

The tax code is complicated, and we cannot cover all of the intricacies in this brief format. Please consult with your tax advisor to evaluate any tax impact of long-term care insurance Benefits.

Long term care insurance benefits are often excluded from gross income for federal tax purposes. The issues related to taxation differ depending on whether the policy is one that is expense-incurred or indemnity base. There are certain limitations such as a per diem limit too.



Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs)

Initial Premium: \$95,620.30

#### Overloan Protection Benefit Rider Rider Form: OPB-TL-17

This rider keeps your policy in force despite outstanding loans.

- There is no charge for this rider at issue or when the benefit goes into effect.
- It remains intact as a paid-up policy if an outstanding loan exceeds 99% of the cash value.
- If this benefit goes into effect, the policy will become paid-up life insurance.
- The amount of the paid-up insurance is the amount provided by the sum of the Tabular Cash Value, Dividend Credits and the value of Paid-Up Additions when applied as a net single premium at the attained age(s) of the Insured (s), at the time the benefit goes into effect. The new Death Benefit will be equal to this amount of paid-up insurance, less Policy Debt.
- When the policy becomes a paid-up policy:
  - Dividend option automatically changes to paid-up additions, unless owner selects the cash option.
  - All supplemental riders will be terminated.
  - No further premium payments or policy loans will be allowed.
  - No further changes can be made to the policy.
- For the rider to take effect the younger insured must be at least 75 years old and the policy must be in effect for at least 15 years.

Neither the IRS nor the courts have ruled on the tax consequences of exercising the Overloan Protection Benefit Rider. It is possible that the IRS or a court could assert that the policy has been effectively terminated and that the outstanding loan balance should be treated as a distribution, all or a portion of which could be taxable when the rider is exercised. In addition, this Overloan Protection Benefit Rider may not be appropriate for your particular circumstances. Consult with a tax professional regarding the risks associated with exercising this rider.

#### **Supplemental Exchange Rider** Rider Form: SEJ-TL-17-CA

This benefit allows you to replace one insured with another insured without having to purchase a new or additional policy.

- The new insured must have the same relationship to the remaining insured as the original did.
- Normal evidence of health is required for the new covered insured.
- Such an exchange may result in the policy's cash value becoming taxable, so please consult a personal tax professional.
- This rider is automatically included with your policy.

Policy Split Option Rider Form: PSO-TL-17 This option allows a policy to be exchanged for two individual Penn Mutual whole life insurance policies in the event of a divorce or certain changes to federal estate tax laws, including:

- The federal estate tax is repealed
- The unlimited marital deduction under federal estate tax law is eliminated or reduced to one-half or less of the federal gross estate
- The amount exempt from federal estate tax is reduced by 50% or more
- The federal estate tax rates are reduced by 25% or more.

Medical evidence of insurability is not required as long as the policy split percentages are 50/50. This option is automatically included with your policy.



Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years

Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs)

Initial Premium: \$95,620.30

**Enhanced Permanent Paid-Up** Additions Rider (EPPUA) **EPPUA Rider Period: 50 Years** Rider Form: EPPUA-TL-17

Annual Payment Limit: \$66,240.30

EPPUA Rider Payment Requirement: \$66,240.30

This rider allows you to increase your policy cash value, potential dividends and death benefit by allowing you to pay extra premiums to purchase additional, paid-up whole life insurance (paid-up additions). You also choose the length of time over which you want to pay these extra premiums.

The Minimum modal EPPUA premium payment is \$25.00.

- EPPUA Premium payments can only be made on monthly policy anniversaries.
- Total EPPUA premiums cannot exceed the Annual Payment Limit for the policy year without additional underwriting.
- The Annual Payment Limit is established at the time the rider is issued.
- From policy year 3 through policy year 15, you may catch up on any shortfall that existed during the previous year between your EPPUA premiums and Annual Payment Limit, without additional underwriting.
- A charge equal to a percentage of the EPPUA premium will be made upon each exercise of this option.
- The EPPUA Rider Period is selected by the owner when the policy is issued. This is the number of years until the EPPUA rider will terminate if no other events have already caused the rider to terminate.
- This rider will automatically terminate if cumulative EPPUA premiums made within the previous 5 policy years are less than the EPPUA Rider Payment Requirement of \$66,240.30.
- Paid-up additions or premium reduction must be the selected dividend option or the EPPUA rider will be automatically terminated.

#### Your illustration shows:

- An Annual Payment Limit of \$66,240.30.
- The initial EPPUA payment in Policy Year 1, Month 1.
- EPPUA premiums being discontinued after year 8.
- This rider continuing through the end of policy year 8.

#### Contract Premium

Mode: Annual

This is the premium due based on the frequency of premium payments (mode) illustrated during the policy year for the base policy and any illustrated riders, other than the EPPUA Rider. Premiums are assumed to be paid at the beginning of the period to which they apply.

**Policy Payment Period: 50 Years** 

The Policy Payment Period is selected at issue and for this illustrated policy is 50 Years. At the end of the 50 years the policy will be paid-up and no additional premiums will be due.

#### **Illustrated Coverage**

Whole Life (Base) Accelerated Death Benefit Chronic Illness Rider Overloan Protection Rider Supplemental Exchange Rider Policy Split Option

**Total Annualized Amount:** 

Face Amount
\$2,000,000

Annual Premium	Semi-Annual Premium	Quarterly Premium	Monthly Premium
\$29,380.00	\$15,013.18	\$7,668.18	\$2,556.06
N/A	N/A	N/A	N/A
N/A	N/A	N/A	N/A
N/A	N/A	N/A	N/A
N/A	N/A	N/A	N/A
N/A	N/A	N/A	N/A
\$29,380.00	\$30,026.36	\$30,672.72	\$30,672.72



Policy Overview (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs)

Initial Premium: \$95,620.30

## **EPPUA Premium**

EPPUA Mode: Annual

Annual Payment Limit: \$66,240.30 Scheduled EPPUA Rider Billed Amount

(Annualized): \$66,240.30 EPPUA Rider Payment Requirement: \$66,240.30 Enhanced Permanent Paid-Up Additions (EPPUA) Rider premiums may be paid on any monthly policy anniversary. EPPUA premiums are illustrated on annual anniversaries of the policy date. EPPUA premiums will appear on the premium notice (bill) based on the modal equivalent of the requested Annualized Billing Amount.

Illustrated Coverage	Lump Sum	Annual Premium	Semi-Annual Premium	Quarterly Premium	Monthly Premium
EPPUA Rider		\$66,240.30			
Total Annualized EPPUA:		\$66,240.30			

## Underwriting Class

Preferred Non-Tobacco Preferred Non-Tobacco The insureds' underwriting class is based on factors such as overall health history, occupation and activities that involve risk. This illustration assumes the underwriting classes to the left. The actual payments will depend on the outcome of the underwriting process and may vary from what is shown on this illustration. If so, you will receive a Revised Illustration when your contract is delivered.

#### **Dividends**

Dividends awarded from the company surplus may be paid based on the company's claim, expense, and investment return experience. Dividends are paid at the end of the policy year. They are not guaranteed, and are subject to change by Penn Mutual.

#### **Dividend Options**

Initial: Paid-Up Additions (PUAs)

You may choose from several dividend options, and in some situations you may choose to have any excess dividends allotted to another indicated option:

- Paid-up Additions (PUAs): Purchases paid-up whole life insurance
- Premium Reduction: Reduces any premium due in the next payment period
- Cash: Paid in cash
- Dividend Accumulations: Earns interest at a rate determined by Penn Mutual
- Loan Repayment: Used to repay any existing policy loans

#### **Accessing Your Cash Value**

You can access the policy cash value you have accumulated for any reason. Your policy allows two options for accessing your cash value:

**Policy Loans:** You can take a loan against the policy.

- Loans will bear interest at an adjustable loan interest rate set by Penn Mutual as of the first day of each calendar year.
- Loan interest is due and payable at the end of each policy year.
- If the loan interest is not paid when due, it will be added to the loan balance.
- An unpaid loan balance may cause the policy to lapse.
- The current loan interest rate is 5.70%.



Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

## Accessing Your Cash Value (continued)

**PUA/Dividend Surrenders:** You can take PUA/dividend surrenders from your policy as long as your policy has PUA/dividend value.

Policy loans and PUA/dividend surrenders will reduce your values and benefits and are not reflected in the Basic Ledger. Dividends will also be affected by any outstanding loans. The effects of these types of distributions can be seen on the Supplemental Ledgers.

### **Non-forfeiture Option**

In the event of a lapse (premium is not paid), you may surrender this policy for its Net Cash Value or keep it inforce under the following non-forfeiture option:

#### Reduced Paid-Up Whole Life Insurance:

- If there is no outstanding policy loan, the reduced paid-up whole life insurance amount is equal to the amount which can be purchased by the total of the Guaranteed Cash Value and Dividend Credits\* when applied as a net single premium at the attained ages of the insureds on the due date of the unpaid premium. Any existing Paid-Up Additions (from dividends or premiums) would be added to this result for the total reduced Paid-Up Whole Life Insurance Amount.
- If there is an outstanding policy loan, the loan is first allocated proportionately between the Guaranteed Cash Value plus any Dividend Credits\*, and any Paid-Up Additions cash value. The Guaranteed Cash Value plus dividend credits less its allocated share of the loan will be applied as a net single premium at the attained ages of the insureds on the due date of the unpaid premium. And if there is Paid-Up Additions cash value, its cash value less its allocated share of the loan will be applied as a net single premium at the attained ages of the insureds on the due date of the unpaid premium to purchase the remaining Paid-Up Whole Life Insurance Amount. Both paid-up amounts will be added together for the total reduced Paid-Up Whole Life Insurance Amount. The outstanding policy loan will be extinguished.
- The policy will continue to earn dividends on the reduced paid-up amount, and remains eligible for loans and PUA/dividend surrenders.

#### \*Dividend Credits are:

- Dividend Accumulations, including accrued interest;
- Any dividend applied under the Premium Reduction dividend option which has not been used because of the death of the last surviving insured or because of lapse or surrender of this policy; and
- Any dividend at death of the last surviving insured.

#### **Important Tax Information**

Any references to the taxation of life insurance products in this illustration are based on Penn Mutual's understanding of current tax laws as of the date of the illustration. Please be certain to consult a qualified tax professional regarding your own personal situation.



Policy Overview (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs)

Initial Premium: \$95,620.30

**7-Pay Premium** Initial: \$104,420.07

In order to receive favorable tax treatment of distributions such as policy loans or PUA/dividend surrenders, a life insurance policy must satisfy the '7-Pay' Premium Test.

- Life insurance policy premiums must be within certain limits during the life of the policy.
- A policy that does not meet the qualifications of this test is referred to as a Modified Endowment Contract (MEC).
- Your initial '7-Pay" premium is \$104,420.07. The '7-Pay' Premium used in this test may be adjusted under certain circumstances over the lifetime of the policy.

#### **Taxation of Distributions**

In general, the accumulated value of a life insurance policy is tax deferred but may be subject to taxation at the time of a full surrender or dividend surrender.

If your policy is <u>not</u> a Modified Endowment Contract (MEC):

- The tax treatment of any death benefit provided under the contract will qualify for income tax free treatment.
- PUA/Dividend surrenders during the first 15 policy years are subject to additional rules and may be taxable.
- If your policy has an outstanding loan balance and your policy terminates, the loan balance may be taxable.

If your policy is a MEC:

- The tax treatment of any death benefit provided under the contract will still qualify for income tax free treatment.
- You may be subject to additional taxes and penalties on any distributions from your policy during the life of the insured.
- Policy distributions, including loans to capitalize loan interest, will be taxed on a 'gain first' basis and any taken prior to age 59 ½ may be assessed a 10% penalty.

Please refer to the footnotes at the end of each Ledger page for the MEC status.

Illustrated Tax Bracket 50.00%

The owner's tax bracket used in this illustration is 50.00%.

Interest Adjusted Cost Indices

These indices provide a means of comparing the relative cost of similar plans of life insurance. A low index number represents a lower cost than a higher one. The 5% Interest Adjusted Cost Indices below are for the base plan per \$1,000 of face amount.

**Net Payment Index** 

 Guaranteed
 10 Year
 20 Year

 17.55
 28.32

 Non-Guaranteed Current
 17.32
 28.10



Policy Overview (continued)

**20 Year** -11.85 -12.08

20 Year

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

10 Year

Surrender Cost Index		10 Year
	Guaranteed	-21.08
	Non-Guaranteed Current	-21 31

**Equivalent Level Annual Dividend** 

	10 Icai	ZO ICUI
Guaranteed	N/A	N/A
Non-Guaranteed Current	0.19	0.12

The purpose of these indices is to provide a means of comparing the relative cost of similar plans of life insurance issued by the same or different insurers. A low index number represents a lower cost than a higher one. These indices are not meant to compare two different life insurance companies. They do not consider the value of the services of a financial professional or the company, the strength or reputation of the company, or the differences in the policy provisions.

**Penn Mutual's Address** 

The Penn Mutual Life Insurance Company Philadelphia, PA 19172

WE APPRECIATE THE TRUST THAT YOU ARE PLACING WITH PENN MUTUAL FOR YOUR LIFE INSURANCE NEEDS.

All guarantees are based on the claims paying ability of the issuing company.

**Definitions** 

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years

Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs)

Initial Premium: \$95,620.30

#### **Definitions**

Column Headings	Co	lumn	Hea	dinas
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The attained ages of both of the insureds as of the end of the policy year. Age

**Base Contract Premium** The amount of premium to be paid during the policy year for the base policy and

any illustrated riders other than the Enhanced Permanent Paid-Up Additions

Rider.

Cash Value The amount of cash value guaranteed by the policy as long as there are no (Guaranteed)

outstanding policy loans.

Change in CV Less Prem. Outlay The change in the total cash value amount since the end of the previous policy

year minus the premium outlay for that policy year.

**Change in Total Cash Value** The change in the total cash value amount since the end of the previous policy

vear.

**Cum. Premium Outlay** The contract premiums less any dividends used to reduce the premium, PUA/

dividend surrenders used to pay premiums, and/or loans used to pay premiums

accumulated through the end of the policy year.

The guaranteed base policy death benefit that will be paid out to the beneficiary **Death Benefit** 

as long as there are no outstanding policy loans. (Guaranteed)

The annual dividend payable at the end of the policy year on the base policy and Dividend

any dividend from paid-up additional insurance.

**EOY Reduced Paid-Up Death Benefit** The paid-up death benefit if the owner were to exercise the reduced paid-up

non-forfeiture option at the end of the policy year. The reduced paid-up nonforfeiture option is not available after the last year of the Policy Payment Period,

50 years.

**EPPUA Premium** The premium payments scheduled during the policy year under the Enhanced

Permanent Paid-Up Additions (EPPUA) Rider.

Income The total income taken from the policy, including dividends paid in cash, and

PUA/dividend surrenders and/or policy loans paid as income to policy owner.

Increase In Total Cash Value

(Guaranteed)

The increase in the guaranteed total policy cash value since the end of the

previous policy year.

**Increase In Total Cash Value** 

(Non-Guaranteed)

The increase in the non-guaranteed total policy cash value since the end of the

previous policy year.



**Definitions** (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years

Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

**Premium Outlay** 

The contract premiums less any dividends used to reduce the premium, PUA/ dividend surrenders used to pay premiums, and/or loans used to pay premiums.

Total Cash Value (Guaranteed)

The sum of the guaranteed base policy cash value and the guaranteed Enhanced Permanent Paid-Up Additions (EPPUA) Rider cash value, assuming no outstanding policy loan balance.

Total Cash Value (Non-Guaranteed)

The guaranteed cash value of the base policy and the guaranteed cash value of the Enhanced Permanent Paid-Up Additions (EPPUA) Rider as well as any non-guaranteed cash value resulting from the illustrated dividend option and dividend scale, assuming no outstanding policy loans. The non-guaranteed total cash value is illustrated as of the end of the policy year and includes the dividend awarded in the policy year, but not yet applied.

Total Death Benefit (Guaranteed)

The sum of the guaranteed base policy death benefit and the guaranteed Enhanced Permanent Paid-Up Additions (EPPUA) Rider death benefit, assuming no outstanding policy loans. The death benefit shown assumes that there were no dividends to help fund the purchase of paid-up additions for the EPPUA, which over time could result in a decrease in the death benefit.

Total Death Benefit (Non-Guaranteed)

The sum of the guaranteed base policy death benefit, and the guaranteed Enhanced Permanent Paid-Up Additions (EPPUA) Rider death benefit, plus the death benefit resulting from the illustrated dividend option and dividend scale, assuming no outstanding policy loans. The Total Death Benefit column illustrates the death benefit as of the end of the policy year and includes the dividend awarded in the policy year but not yet applied.

**Total Premium** 

The sum of the base contract premium and Enhanced Permanent Paid-Up Additions (EPPUA) Rider premium to be paid during the policy year.

Year

The initial policy year begins on the policy date and subsequent policy years begin on the policy's anniversary date.

Page 16 of 30

Signature Page

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years

Initial Base Face Amount: \$2,000,000

Non-Guaranteed

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

## **Policy Value Summary**

#### **Values**

**Guaranteed** Values are guaranteed and assume no dividends.

Non-Guaranteed Mid-Point Values are not guaranteed and assume dividends are paid at 50% of the current

scale.

All quarantees are based on the claims paying ability of the issuing company.

Non-Guaranteed Current Values are not guaranteed and assume dividends are paid at the current scale.

Non-Guaranteed

				Guaran	iteed	Mid-Po	oint	Curre	nt
Year	Age	Annual Premium	Cumulative Premium	Cash Value	Death Benefit	Cash Value	Death Benefit	Cash Value	Death Benefit
5	55 55	95,620	478,102	424,510	2,908,499	434,106	2,929,686	443,953	2,951,347
10	60 60	29,380	823,722	854,078	3,398,448	899,923	3,497,774	948,521	3,602,635
20	70 70	29,380	1,117,522	1,446,848	3,398,448	1,664,595	3,780,086	1,916,785	4,220,293
35	85 85	29,380	1,558,222	2,519,790	3,398,448	3,426,736	4,524,710	4,661,797	6,054,754

This illustration assumes that the currently illustrated non-guaranteed elements will continue unchanged for all years shown. This is not likely to occur, and actual results may be more or less favorable than those shown.

Policy Loans and PUA/Dividend Surrenders will reduce your values and benefits, and are not reflected in this illustration. The effects of these types of distributions can be seen on the Supplemental Ledger.

This illustration assumes a Policy Payment Period of 50 years. Once selected, this will remain unchanged through the life of the policy.

I have received a copy of this illustration and understand that any non-guaranteed elements illustrated are subject to change and could be either higher or lower. The agent has told me they are not guaranteed.

Signature of Policy Owner	Date
I certify that this illustration has been presented to guaranteed elements illustrated are subject to cha illustration.	o the applicant and that I have explained that any non- inge. I have made no statements that are inconsistent with the
Signature of Agent	Date



Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

## **Basic Ledger**

#### **Values**

**Guaranteed: No Dividends** 

Values are based on the guarantees in your policy and assume no dividends.

Non-Guaranteed: Current Scale Benefits and values are subject to change by Penn Mutual and are not guaranteed, actual results may be more or less favorable. Values are based on the guarantees in your policy, as well as any non-guaranteed dividends paid at the current scale.

		Premi	um Breakd	own		Guara	nteed		Non-Guaranteed			d	
								EOY					EOY
		Base			Total	Increase In	Total	Reduced		Total	Increase In	Total	Reduced
		Contract	EPPUA	Total	Cash	Total Cash	Death	Paid-up		Cash	Total Cash	Death	Paid-up
Year	Age	Premium	Premium	Premium	Value	Value	Benefit	Death Benefit	Dividend	Value	Value	Benefit	Death Benefit
1	51 51	29,380	66,240	95,620	57,993	57,993	2,184,056	184,057	1,088	59,081	59,081	2,185,144	185,145
2	52 52	29,380	66,240	95,620	128,555	70,562	2,373,265	397,265	2,324	132,000	72,919	2,379,042	403,042
3	53 53	29,380	66,240	95,620	224,346	95,791	2,556,966	672,967	3,650	231,544	99,544	2,571,230	687,231
4	54 54	29,380	66,240	95,620	322,980	98,634	2,735,325	939,325	5,071	335,464	103,920	2,761,929	965,929
5	55 55	29,380	66,240	95,620	424,510	101,530	2,908,499	1,198,499	6,585	443,953	108,489	2,951,347	1,241,347
6	56 56	29,380	66,240	95,620	529,051	104,541	3,076,644	1,450,644	8,735	557,809	113,856	3,140,214	1,514,215
7	57 57	29,380	66,240	95,620	636,658	107,607	3,239,911	1,693,912	11,429	677,703	119,894	3,330,097	1,784,098
8	58 58	29,380	66,240	95,620	747,407	110,749	3,398,448	1,930,448	14,270	803,945	126,242	3,521,867	2,053,868
9	59 59	29,380	0	29,380	800,005	52,598	3,398,448	2,006,448	16,034	874,260	70,314	3,560,480	2,168,481
10	60 60	29,380	0	29,380	854,078	54,073	3,398,448	2,080,448	17,981	948,521	74,261	3,602,635	2,284,636
			_										
11	61 61	29,380	0	29,380	906,734	52,656	3,398,448	2,146,448	19,932	1,023,910	75,389	3,648,375	2,396,376
12	62 62	29,380	0	29,380	960,819	54,085	3,398,448	2,208,448	21,939	1,103,403	79,493	3,697,524	2,507,524
13	63 63	29,380	0	29,380	1,016,378	55,558	3,398,448	2,268,448	24,043	1,187,215	83,812	3,750,024	2,620,025
14	64 64	29,380	0	29,380	1,073,413	57,036	3,398,448	2,328,448	26,276	1,275,557	88,342	3,805,903	2,735,904
15	65 65	29,380	0	29,380	1,131,928	58,515	3,398,448	2,384,448	28,773	1,368,778	93,221	3,865,352	2,851,352



Basic Ledger (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years

Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs)
Initial Premium: \$95,620.30

		Premi	Premium Breakdown			Guara	nteed			No	on-Guarantee	d	
								EOY					EOY
		Base			Total	Increase In	Total	Reduced		Total	Increase In	Total	Reduced
		Contract	<b>EPPUA</b>	Total	Cash	<b>Total Cash</b>	Death	Paid-up		Cash	Total Cash	Death	Paid-up
Year	Age	Premium	Premium	Premium	Value	Value	Benefit	Death Benefit	Dividend	Value	Value	Benefit	Death Benefit
16	66 66	29,380	0	29,380	1,191,945	60,017	3,398,448	2,440,448	31,397	1,467,116	98,338	3,928,561	2,970,562
17	67 67	29,380	0	29,380	1,253,425	61,480	3,398,448	2,492,448	34,169	1,570,776	103,660	3,995,565	3,089,566
18	68 68	29,380	0	29,380	1,316,428	63,003	3,398,448	2,544,448	37,120	1,680,094	109,318	4,066,443	3,212,443
19	69 69	29,380	0	29,380	1,380,912	64,484	3,398,448	2,594,448	40,259	1,795,318	115,224	4,141,296	3,337,296
20	70 70	29,380	0	29,380	1,446,848	65,936	3,398,448	2,642,448	43,657	1,916,785	121,466	4,220,293	3,464,293
21	71 71	29,380	0	29,380	1,514,203	67,355	3,398,448	2,688,448	46,952	2,044,462	127,677	4,303,285	3,593,285
22	72 72	29,380	0	29,380	1,582,913	68,710	3,398,448	2,734,448	50,809	2,178,942	134,480	4,390,483	3,726,483
23	73 73	29,380	0	29,380	1,652,843	69,931	3,398,448	2,776,448	54,943	2,320,466	141,525	4,482,330	3,860,330
24	74 74	29,380	0	29,380	1,723,915	71,072	3,398,448	2,818,448	59,422	2,469,394	148,928	4,579,080	3,999,081
25	75 75	29,380	0	29,380	1,795,941	72,026	3,398,448	2,858,448	64,235	2,625,959	156,565	4,681,006	4,141,006
26	76 76	29,380	0	29,380	1,868,788	72,847	3,398,448	2,896,448	69,503	2,790,563	164,603	4,788,468	4,286,469
27	77 77	29,380	0	29,380	1,942,281	73,492	3,398,448	2,932,448	74,996	2,963,329	172,767	4,901,650	4,435,650
28	78 78	29,380	0	29,380	2,016,190	73,910	3,398,448	2,968,448	80,915	3,144,509	181,179	5,020,787	4,590,787
29	79 79	29,380	0	29,380	2,090,300	74,110	3,398,448	3,002,448	87,267	3,334,347	189,838	5,146,218	4,750,219
30	80 80	29,380	0	29,380	2,164,266	73,965	3,398,448	3,032,448	94,101	3,532,966	198,619	5,278,320	4,912,321
24	04 04	00.000	0	20, 200	0.007.740	70 447	2 200 440	2 000 440	404 557	0.740.500	007.507	E 447.040	5 004 040
31	81 81	29,380	0	29,380	2,237,713	73,447	3,398,448	3,062,448	101,557	3,740,533	207,567	5,417,616	5,081,616
32	82 82	29,380	0	29,380	2,310,184	72,472	3,398,448	3,092,448	109,586	3,957,050	216,517	5,564,625	5,258,625
33	83 83	29,380	0	29,380	2,381,582	71,398	3,398,448	3,118,448	117,939	4,182,744	225,694	5,719,583	5,439,584
34	84 84	29,380	0	29,380	2,451,609	70,027	3,398,448	3,142,448	126,777	4,417,695	234,951	5,882,794	5,626,794
35	85 85	29,380	0	29,380	2,519,790	68,181	3,398,448	3,166,448	136,239	4,661,797	244,102	6,054,754	5,822,755
36	86 86	29,380	0	29,380	2,584,840	65,050	3,398,448	3,188,448	147,483	4,914,723	252,927	6,237,170	6,027,171
37	87 87	29,380	0	29,380	2,646,948	62,108	3,398,448	3,208,448	158,292	5,176,271	261,548	6,429,848	6,239,849
38	88 88	29,380	0	29,380	2,705,744	58,796	3,398,448	3,226,448	169,535	5,446,103	269,832	6,632,902	6,460,903
39	89 89	29,380	0	29,380	2,760,736	54,992	3,398,448	3,244,448	181,302	5,723,683	277,579	6,846,788	6,692,788
40	90 90	29,380	0	29,380	2,811,736	51,000	3,398,448	3,258,448	193,314	6,008,657	284,975	7,071,738	6,931,739



Basic Ledger (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years

Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

		Premiu	Premium Breakdown			Guara	nteed			No	on-Guarante	ed	
								EOY					EOY
		Base			Total	Increase In	Total	Reduced		Total	Increase In	Total	Reduced
		Contract	<b>EPPUA</b>	Total	Cash	<b>Total Cash</b>	Death	Paid-up		Cash	<b>Total Cash</b>	Death	Paid-up
Year	Age	Premium	Premium	Premium	Value	Value	Benefit	Death Benefit	Dividend	Value	Value	Benefit	Death Benefit
41	91 91	29,380	0	29,380	2,858,700	46,964	3,398,448	3,272,448	205,388	6,300,697	292,040	7,307,786	7,181,786
42	92 92	29,380	0	29,380	2,901,947	43,246	3,398,448	3,284,448	217,191	6,599,742	299,045	7,554,634	7,440,634
43	93 93	29,380	0	29,380	2,941,847	39,900	3,398,448	3,296,448	228,733	6,905,840	306,098	7,811,971	7,709,971
44	94 94	29,380	0	29,380	2,978,897	37,050	3,398,448	3,308,448	239,870	7,219,121	313,281	8,079,368	7,989,369
45	95 95	29,380	0	29,380	3,014,242	35,345	3,398,448	3,318,448	250,175	7,540,610	321,489	8,355,968	8,275,969
46	96 96	29,380	0	29,380	3,048,986	34,744	3,398,448	3,330,448	259,872	7,871,513	330,903	8,641,064	8,573,065
47	97 97	29,380	0	29,380	3,082,734	33,748	3,398,448	3,342,448	270,222	8,210,763	339,249	8,935,213	8,879,214
48	98 98	29,380	0	29,380	3,116,351	33,617	3,398,448	3,356,448	280,601	8,558,921	348,158	9,238,551	9,196,551
49	99 99	29,380	0	29,380	3,151,272	34,920	3,398,448	3,374,448	291,316	8,917,182	358,262	9,551,477	9,527,477
50	100 100	29,380	0	29,380	3,190,222	38,950	3,398,448		302,377	9,287,955	370,773	9,874,453	
51	101 101	0	0	0	3,203,754	13,533	3,398,448		313,560	9,640,933	352,978	10,207,750	
52	102 102	0	0	0	3,215,810	12,055	3,398,448		323,934	10,001,118	360,185	10,550,738	
53	103 103	0	0	0	3,226,486	10,676	3,398,448		334,611	10,368,946	367,828	10,903,748	
54	104 104	0	0	0	3,236,002	9,516	3,398,448		345,604	10,745,132	376,186	11,267,186	
55	105 105	0	0	0	3,244,635	8,633	3,398,448		356,925	11,130,728	385,596	11,641,460	
56	106 106	0	0	0	3,252,894	8,259	3,398,448		368,585	11,527,647	396,918	12,026,965	
57	107 107	0	0	0	3,261,767	8,873	3,398,448		380,595	11,939,696	412,049	12,424,053	
58	108 108	0	0	0	3,270,291	8,525	3,398,448		392,964	12,363,845	424,149	12,832,964	
59	109 109	0	0	0	3,278,455	8,163	3,398,448		405,700	12,800,436	436,592	13,254,064	
60	110 110	0	0	0	3,286,302	7,847	3,398,448		418,817	13,249,876	449,440	13,687,729	
61	111 111	0	0	0	3,293,816	7,515	3,398,448		432,326	13,712,519	462,643	14,134,347	
62	112 112	0	0	0	3,301,043	7,227	3,398,448		446,239	14,188,792	476,273	14,594,317	
63	113 113	0	0	0	3,307,947	6,904	3,398,448		460,567	14,679,055	490,263	15,068,053	
64	114 114	0	0	0	3,307,947	6,624	3,398,448		475,326	15,183,759	504,704	15,555,979	
65	115 115	0	0	0	3,320,899	6,329	3,398,448		490,526	15,703,314	519,554	16,058,534	



Basic Ledger (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years

Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

		Premiu	ım Breakdo	own		Guarai	nteed			No	on-Guarante	ed	
								EOY					EOY
		Base			Total	Increase In	Total	Reduced		Total	Increase In	Total	Reduced
		Contract	<b>EPPUA</b>	Total	Cash	<b>Total Cash</b>	Death	Paid-up		Cash	<b>Total Cash</b>	Death	Paid-up
Year	Age	Premium	Premium	Premium	Value	Value	Benefit	Death Benefit	Dividend	Value	Value	Benefit	<b>Death Benefit</b>
66	116 116	0	0	0	3,326,976	6,076	3,398,448		506,183	16,238,193	534,879	16,576,171	
67	117 117	0	0	0	3,332,784	5,809	3,398,448		522,310	16,788,839	550,646	17,109,355	
68	118 118	0	0	0	3,338,330	5,545	3,398,448		538,922	17,355,726	566,887	17,658,569	
69	119 119	0	0	0	3,343,634	5,304	3,398,448		556,033	17,939,352	583,626	18,224,308	
70	120 120	0	0	0	3,348,722	5,088	3,398,448		573,660	18,540,249	600,897	18,807,083	
71	121 121	0	0	0	3,398,448	49,726	3,398,448		591,819	19,407,422	867,172	19,407,422	

The non-guaranteed values illustrated avoid Modified Endowment Contract (MEC) status. Please see Important Tax Information in the Policy Overview section of this illustration for additional information.



Supplemental Ledger Current Dividend Scale

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs)
Initial Premium: \$95.620.30

Change in

## **Supplemental Ledger - Current Dividend Scale**

#### **Values**

Current Dividend Scale Refer back to the basic illustration for guaranteed elements and other important information.

Benefits and values are subject to change by Penn Mutual and are not guaranteed, actual results may be more or less favorable. Values are based on the guarantees in your policy, as well as any non-guaranteed dividends paid at the current scale. This supplemental ledger will also reflect PUA/dividend surrenders and policy loans, if illustrated.

The policy shown in this illustration is not guaranteed to be a paid-up policy until after the policy payment period ends. Any suspension of premium shown prior to the end of the policy payment period is dependent on the dividends assumed in the illustration. Future dividends may be less than those illustrated which may result in the need to continue premium payments or resume premium payments after an initial suspension of such premium payments.

					Cum.		Total	Change in	CV	Total	EOY Reduced
		Total		Premium	Premium		Cash	Total	Less Prem.	Death	Paid-up
Year	Age	Premium	Dividend	Outlay	Outlay	Income	Value	Cash Value	Outlay	Benefit	Death Benefit
1	51 51	95,620	1,088	95,620	95,620	0	59,081	59,081	-36,540	2,185,144	185,145
2	52 52	95,620	2,324	95,620	191,241	0	132,000	72,919	-22,701	2,379,042	403,042
3	53 53	95,620	3,650	95,620	286,861	0	231,544	99,544	3,924	2,571,230	687,231
4	54 54	95,620	5,071	95,620	382,481	0	335,464	103,920	8,300	2,761,929	965,929
5	55 55	95,620	6,585	95,620	478,102	0	443,953	108,489	12,868	2,951,347	1,241,347
6	56 56	95,620	8,735	95,620	573,722	0	557,809	113,856	18,236	3,140,214	1,514,215
7	57 57	95,620	11,429	95,620	669,342	0	677,703	119,894	24,274	3,330,097	1,784,098
8	58 58	95,620	14,270	95,620	764,962	0	803,945	126,242	30,622	3,521,867	2,053,868
9 <sup>1</sup>	59 59	0	16,985	0	764,962	0	845,020	41,074	41,074	2,093,432	
10	60 60	0	18,054	0	764,962	0	888,186	43,167	43,167	2,137,095	



Supplemental Ledger Current Dividend Scale (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years

Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs)
Initial Premium: \$95,620.30

Change in

11         61 61         0         19,143         0         764,962         0         933,679         45,492         45,492         2,182,151           12         62 62         0         20,294         0         764,962         0         193,2138         50,523         50,523         2,276,436           14         64 64         0         22,822         0         764,962         0         1,085,353         53,215         53,215         2,325,772           15         65 65         0         24,277         0         764,962         0         1,085,353         53,215         53,215         2,325,772           16         66 66         0         25,790         0         764,962         0         1,200,644         59,162         59,162         2,429,323           17         67 67         0         27,412         0         764,962         0         1,263,009         62,365         62,365         2,483,707           18         68 68         0         29,125         0         764,962         0         1,328,730         65,721         65,721         2,539,016           20         70 70         0         32,946         0         764,962         0	Year	Age	Total Premium	Dividend	Premium Outlay	Cum. Premium Outlay	Income	Total Cash Value	Change in Total Cash Value	Change in CV Less Prem. Outlay	Total Death Benefit	EOY Reduced Paid-up Death Benefit
13         63         63         0         21,534         0         764,962         0         1,032,138         50,523         50,523         2,276,436           14         64         64         0         22,822         0         764,962         0         1,085,353         53,215         53,215         2,325,772           15         65         65         0         24,277         0         764,962         0         1,141,482         56,129         56,129         2,376,692           16         66         66         0         25,790         0         764,962         0         1,200,644         59,162         59,162         2,429,323           17         67         67         0         27,412         0         764,962         0         1,263,009         62,365         62,365         2,483,707           18         68         68         0         29,125         0         764,962         0         1,387,987         69,257         69,257         2,599,016           20         70         70         0         32,946         0         764,962         0         1,470,986         72,999         72,999         2,058,40           21	11	61 61	0	19,143	0	764,962	0	933,679	45,492	45,492	2,182,151	
14         64         64         0         22,822         0         764,962         0         1,085,353         53,215         53,215         2,325,772           15         65         65         0         24,277         0         764,962         0         1,141,482         56,129         56,129         2,376,692           16         66         66         0         25,790         0         764,962         0         1,200,644         59,162         59,162         2,429,323           17         67         67         0         27,412         0         764,962         0         1,280,009         62,365         62,365         2,483,707           18         68         68         0         29,125         0         764,962         0         1,328,730         65,721         65,721         2,539,914           19         69         9         0         30,959         0         764,962         0         1,371,70,986         72,999         72,999         2,2598,016           21         71         71         0         25,840         0         764,962         375,417         1,152,580         -318,407         -318,407         2,025,840           2	12	62 62	0	20,294	0	764,962	0	981,615	47,936	47,936	2,228,577	
15         65         65         0         24,277         0         764,962         0         1,141,482         56,129         56,129         2,376,692           16         66         66         0         25,790         0         764,962         0         1,200,644         59,162         59,162         2,429,323           17         67         67         0         27,412         0         764,962         0         1,263,009         62,365         62,365         2,483,707           18         68         8         0         29,125         0         764,962         0         1,328,730         65,721         65,721         2,539,914           19         69         69         0         30,959         0         764,962         0         1,397,987         69,257         2,598,016           20         70         70         0         32,946         0         764,962         0         1,470,986         72,999         72,999         2,658,139           21         71         71         0         25,840         0         764,962         0         1,212,618         60,038         60,038         2,073,384           23         73 <td< td=""><td>13</td><td>63 63</td><td>0</td><td>21,534</td><td>0</td><td>764,962</td><td>0</td><td>1,032,138</td><td>50,523</td><td>50,523</td><td>2,276,436</td><td></td></td<>	13	63 63	0	21,534	0	764,962	0	1,032,138	50,523	50,523	2,276,436	
16         66         66         0         25,790         0         764,962         0         1,200,644         59,162         2,429,323           17         67         67         0         27,412         0         764,962         0         1,263,009         62,365         62,365         2,483,707           18         68         68         0         29,125         0         764,962         0         1,328,730         65,721         65,721         2,539,914           19         69         69         0         30,959         0         764,962         0         1,397,987         69,257         69,257         2,598,016           20         70         0         0         32,946         0         764,962         0         1,470,986         72,999         72,999         2,658,139           21         71         1         0         25,840         0         764,962         375,417         1,152,580         -318,407         -318,407         2,025,840           22         72         72         0         27,517         0         764,962         0         1,212,618         60,038         60,038         2,073,384           23         73	14	64 64	0	22,822	0	764,962	0	1,085,353	53,215	53,215	2,325,772	
17         67         67         0         27,412         0         764,962         0         1,263,009         62,365         2,483,707           18         68         68         0         29,125         0         764,962         0         1,328,730         65,721         2,539,914           19         69         69         0         30,959         0         764,962         0         1,397,987         69,257         69,257         2,598,016           20         70         70         0         32,946         0         764,962         0         1,470,988         72,999         72,999         2,598,016           21         71         71         0         25,840         0         764,962         375,417         1,152,580         -318,407         -318,407         2,025,840           22         72         72         0         27,517         0         764,962         0         1,212,618         60,038         60,038         2,073,384           23         73         73         0         29,307         0         764,962         0         1,275,801         63,183         63,183         2,122,677           24         74         74	15	65 65	0	24,277	0	764,962	0	1,141,482	56,129	56,129	2,376,692	
18       68       68       0       29,125       0       764,962       0       1,328,730       65,721       65,721       2,539,914         19       69       69       0       30,959       0       764,962       0       1,397,987       69,257       69,257       2,598,016         20       70       70       0       32,946       0       764,962       0       1,470,986       72,999       72,999       2,658,139         21       71       71       0       25,840       0       764,962       375,417       1,152,580       -318,407       -318,407       2,025,840         22       72       2       0       27,517       0       764,962       0       1,212,618       60,038       60,038       2,073,384         23       73       73       0       29,307       0       764,962       0       1,275,801       63,183       63,183       2,122,677         24       74       74       0       31,260       0       764,962       0       1,342,288       66,487       66,487       2,173,849         25       75       75       0       33,344       0       764,962       0       1,485,686				·					· ·	•		
19       69       69       0       30,959       0       764,962       0       1,397,987       69,257       69,257       2,598,016         20       70       70       0       32,946       0       764,962       0       1,470,986       72,999       72,999       2,658,139         21       71       71       0       25,840       0       764,962       375,417       1,152,580       -318,407       -318,407       2,025,840         22       72       72       0       27,517       0       764,962       0       1,212,618       60,038       60,038       2,073,384         23       73       3       0       29,307       0       764,962       0       1,275,801       63,183       63,183       2,122,677         24       74       74       0       31,260       0       764,962       0       1,342,288       66,487       66,487       2,173,849         25       75       75       0       33,344       0       764,962       0       1,485,686       73,495       73,495       2,282,359         27       77       77       0       38,028       0       764,962       0       1,643,788			0	·	0	•	0		·	•		
20         70         70         0         32,946         0         764,962         0         1,470,986         72,999         72,999         2,658,139           21         71         71         0         25,840         0         764,962         375,417         1,152,580         -318,407         -318,407         2,025,840           22         72         2         0         27,517         0         764,962         0         1,212,618         60,038         60,038         2,073,384           23         73         73         0         29,307         0         764,962         0         1,275,801         63,183         63,183         2,122,677           24         74         74         0         31,260         0         764,962         0         1,342,288         66,487         66,487         2,173,849           25         75         75         0         35,633         0         764,962         0         1,485,686         73,495         73,495         2,282,359           27         77         77         0         38,028         0         764,962         0         1,562,845         77,159         77,159         2,339,964           28 <td></td> <td></td> <td>0</td> <td>·</td> <td>0</td> <td>•</td> <td></td> <td>, ,</td> <td>•</td> <td>·</td> <td></td> <td></td>			0	·	0	•		, ,	•	·		
21       71       71       0       25,840       0       764,962       375,417       1,152,580       -318,407       -318,407       2,025,840         22       72       72       0       27,517       0       764,962       0       1,212,618       60,038       60,038       2,073,384         23       73       73       0       29,307       0       764,962       0       1,275,801       63,183       63,183       2,122,677         24       74       74       0       31,260       0       764,962       0       1,342,288       66,487       66,487       2,173,849         25       75       75       0       33,344       0       764,962       0       1,485,686       73,495       73,495       2,282,359         27       77       77       0       38,028       0       764,962       0       1,562,845       77,159       77,159       2,339,964         28       78       78       0       40,604       0       764,962       0       1,643,788       80,943       8,999,949         29       79       79       0       43,374       0       764,962       0       1,728,626       84,839	19		0	30,959	0	764,962	0	1,397,987	69,257	69,257	2,598,016	
22       72       72       0       27,517       0       764,962       0       1,212,618       60,038       60,038       2,073,384         23       73       73       0       29,307       0       764,962       0       1,275,801       63,183       63,183       2,122,677         24       74       74       0       31,260       0       764,962       0       1,342,288       66,487       66,487       2,173,849         25       75       75       0       33,344       0       764,962       0       1,412,191       69,903       69,903       2,227,021         26       76       76       0       35,633       0       764,962       0       1,485,686       73,495       73,495       2,282,359         27       77       77       0       38,028       0       764,962       0       1,562,845       77,159       77,159       2,339,964         28       78       78       0       40,604       0       764,962       0       1,643,788       80,943       80,943       2,399,949         29       79       79       0       43,374       0       764,962       0       1,728,626 <td< td=""><td>20</td><td>70 70</td><td>0</td><td>32,946</td><td>0</td><td>764,962</td><td>0</td><td>1,470,986</td><td>72,999</td><td>72,999</td><td>2,658,139</td><td></td></td<>	20	70 70	0	32,946	0	764,962	0	1,470,986	72,999	72,999	2,658,139	
23       73       73       0       29,307       0       764,962       0       1,275,801       63,183       63,183       2,122,677         24       74       74       0       31,260       0       764,962       0       1,342,288       66,487       66,487       2,173,849         25       75       75       0       33,344       0       764,962       0       1,412,191       69,903       69,903       2,227,021         26       76       76       0       35,633       0       764,962       0       1,485,686       73,495       73,495       2,282,359         27       77       77       0       38,028       0       764,962       0       1,562,845       77,159       77,159       2,339,964         28       78       78       0       40,604       0       764,962       0       1,643,788       80,943       80,943       2,399,949         29       79       79       0       43,374       0       764,962       0       1,728,626       84,839       84,839       2,462,475         30       80       80       0       46,352       0       764,962       0       1,817,431 <td< td=""><td>21</td><td></td><td>0</td><td>25,840</td><td>0</td><td>764,962</td><td>375,417</td><td>1,152,580</td><td>-318,407</td><td>-318,407</td><td>2,025,840</td><td></td></td<>	21		0	25,840	0	764,962	375,417	1,152,580	-318,407	-318,407	2,025,840	
24       74 74       0       31,260       0       764,962       0       1,342,288       66,487       66,487       2,173,849         25       75 75       0       33,344       0       764,962       0       1,412,191       69,903       69,903       2,227,021         26       76 76       0       35,633       0       764,962       0       1,485,686       73,495       73,495       2,282,359         27       77 77       0       38,028       0       764,962       0       1,562,845       77,159       77,159       27,339,964         28       78 78       0       40,604       0       764,962       0       1,643,788       80,943       80,943       2,399,949         29       79 79       0       43,374       0       764,962       0       1,728,626       84,839       84,839       2,462,475         30       80 80       0       46,352       0       764,962       0       1,817,431       88,804       88,804       2,527,714         31       81 81       0       49,602       0       764,962       0       1,910,271       92,841       92,841       2,595,906         32       82 82	22	72 72	0	27,517	0	764,962	0	1,212,618	60,038	60,038	2,073,384	
25       75       75       0       33,344       0       764,962       0       1,412,191       69,903       69,903       2,227,021         26       76       76       0       35,633       0       764,962       0       1,485,686       73,495       73,495       2,282,359         27       77       77       0       38,028       0       764,962       0       1,562,845       77,159       77,159       2,339,964         28       78       78       0       40,604       0       764,962       0       1,643,788       80,943       80,943       2,399,949         29       79       79       0       43,374       0       764,962       0       1,728,626       84,839       84,839       2,462,475         30       80       80       0       46,352       0       764,962       0       1,817,431       88,804       88,804       2,527,714         31       81       81       0       49,602       0       764,962       0       1,910,271       92,841       92,841       2,595,906         32       82       82       0       53,120       0       764,962       0       2,007,193 <td< td=""><td>23</td><td>73 73</td><td>0</td><td>29,307</td><td>0</td><td>764,962</td><td>0</td><td>1,275,801</td><td>63,183</td><td>63,183</td><td>2,122,677</td><td></td></td<>	23	73 73	0	29,307	0	764,962	0	1,275,801	63,183	63,183	2,122,677	
26       76       76       0       35,633       0       764,962       0       1,485,686       73,495       73,495       2,282,359         27       77       77       0       38,028       0       764,962       0       1,562,845       77,159       77,159       2,339,964         28       78       8       0       40,604       0       764,962       0       1,643,788       80,943       80,943       2,399,949         29       79       79       0       43,374       0       764,962       0       1,728,626       84,839       84,839       2,462,475         30       80       0       46,352       0       764,962       0       1,817,431       88,804       88,804       2,527,714         31       81       81       0       49,602       0       764,962       0       1,910,271       92,841       92,841       2,595,906         32       82       82       0       53,120       0       764,962       0       2,007,193       96,922       96,922       2,667,303         33       83       83       0       56,766       0       764,962       0       2,108,272       101,079	24	74 74	0	31,260	0	764,962	0	1,342,288	66,487	66,487	2,173,849	
27       77 77       0       38,028       0       764,962       0       1,562,845       77,159       77,159       2,339,964         28       78 78       0       40,604       0       764,962       0       1,643,788       80,943       80,943       2,399,949         29       79 79       0       43,374       0       764,962       0       1,728,626       84,839       84,839       2,462,475         30       80 80       0       46,352       0       764,962       0       1,817,431       88,804       88,804       2,527,714         31       81 81       0       49,602       0       764,962       0       1,910,271       92,841       92,841       2,595,906         32       82 82       0       53,120       0       764,962       0       2,007,193       96,922       96,922       2,667,303         33       83 83       0       56,766       0       764,962       0       2,108,272       101,079       101,079       2,742,014         34       84 84       0       60,655       0       764,962       0       2,213,578       105,305       105,305       2,820,205	25	75 75	0	33,344	0	764,962	0	1,412,191	69,903	69,903	2,227,021	
28       78       78       0       40,604       0       764,962       0       1,643,788       80,943       80,943       2,399,949         29       79       79       0       43,374       0       764,962       0       1,728,626       84,839       84,839       2,462,475         30       80       80       0       46,352       0       764,962       0       1,817,431       88,804       88,804       2,527,714         31       81       81       0       49,602       0       764,962       0       1,910,271       92,841       92,841       2,595,906         32       82       82       0       53,120       0       764,962       0       2,007,193       96,922       96,922       2,667,303         33       83       83       0       56,766       0       764,962       0       2,108,272       101,079       101,079       2,742,014         34       84       84       0       60,655       0       764,962       0       2,213,578       105,305       105,305       2,820,205	26	76 76	0	35,633	0	764,962	0	1,485,686	73,495	73,495	2,282,359	
29       79       79       0       43,374       0       764,962       0       1,728,626       84,839       84,839       2,462,475         30       80       80       0       46,352       0       764,962       0       1,817,431       88,804       88,804       2,527,714         31       81       81       0       49,602       0       764,962       0       1,910,271       92,841       92,841       2,595,906         32       82       82       0       53,120       0       764,962       0       2,007,193       96,922       96,922       2,667,303         33       83       83       0       56,766       0       764,962       0       2,108,272       101,079       101,079       2,742,014         34       84       84       0       60,655       0       764,962       0       2,213,578       105,305       105,305       2,820,205	27		0	· ·	0		0	1,562,845	77,159	77,159	2,339,964	
30 80 80 0 46,352 0 764,962 0 1,817,431 88,804 88,804 2,527,714  31 81 81 0 49,602 0 764,962 0 1,910,271 92,841 92,841 2,595,906  32 82 82 0 53,120 0 764,962 0 2,007,193 96,922 96,922 2,667,303  33 83 83 0 56,766 0 764,962 0 2,108,272 101,079 101,079 2,742,014  34 84 84 0 60,655 0 764,962 0 2,213,578 105,305 105,305 2,820,205	28	78 78	0	40,604	0	764,962	0	1,643,788	80,943	80,943	2,399,949	
31 81 81 0 49,602 0 764,962 0 1,910,271 92,841 92,841 2,595,906 32 82 82 0 53,120 0 764,962 0 2,007,193 96,922 96,922 2,667,303 33 83 83 0 56,766 0 764,962 0 2,108,272 101,079 101,079 2,742,014 34 84 84 0 60,655 0 764,962 0 2,213,578 105,305 105,305 2,820,205	29	79 79	0	43,374	0	764,962	0	1,728,626	84,839	84,839	2,462,475	
32     82     82     0     53,120     0     764,962     0     2,007,193     96,922     96,922     2,667,303       33     83     83     0     56,766     0     764,962     0     2,108,272     101,079     101,079     2,742,014       34     84     84     0     60,655     0     764,962     0     2,213,578     105,305     105,305     2,820,205	30	80 80	0	46,352	0	764,962	0	1,817,431	88,804	88,804	2,527,714	
33 83 83 0 56,766 0 764,962 0 2,108,272 101,079 101,079 2,742,014 34 84 84 0 60,655 0 764,962 0 2,213,578 105,305 105,305 2,820,205			0	49,602	0	764,962	0	1,910,271	92,841	92,841	2,595,906	
34 84 84 0 60,655 0 764,962 0 2,213,578 105,305 105,305 2,820,205	32	82 82	0	53,120	0	764,962	0	2,007,193	96,922	96,922	2,667,303	
	33	83 83	0	56,766	0	764,962	0	2,108,272	101,079	101,079	2,742,014	
35 85 85 0 64,804 0 764,962 0 2,323,059 109,482 109,482 2,902,100	34	84 84	0	60,655	0	764,962	0	2,213,578	105,305	105,305	2,820,205	
	35	85 85	0	64,804	0	764,962	0	2,323,059	109,482	109,482	2,902,100	



Supplemental Ledger Current Dividend Scale (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years

Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs)
Initial Premium: \$95,620.30

Change in

Year	Age	Total Premium	Dividend	Premium Outlay	Cum. Premium Outlay	Income	Total Cash Value	Change in Total Cash Value	Change in CV Less Prem. Outlay	Total Death Benefit	EOY Reduced Paid-up Death Benefit
36	86 86	0	69,728	0	764,962	0	2,436,596	113,536	113,536	2,988,444	
37	87 87	0	74,487	0	764,962	0	2,554,115	117,519	117,519	3,079,188	
38	88 88	0	79,448	0	764,962	0	2,675,470	121,356	121,356	3,174,409	
39	89 89	0	84,654	0	764,962	0	2,800,432	124,962	124,962	3,274,332	
40	90 90	0	89,990	0	764,962	0	2,928,853	128,421	128,421	3,379,094	
41	91 91	0	95,388	0	764,962	0	3,060,600	131,747	131,747	3,488,754	
42	92 92	0	100,698	0	764,962	0	3,195,627	135,027	135,027	3,603,225	
43	93 93	0	105,927	0	764,962	0	3,333,931	138,304	138,304	3,722,413	
44	94 94	0	111,009	0	764,962	0	3,475,522	141,591	141,591	3,846,170	
45	95 95	0	115,791	0	764,962	0	3,620,794	145,272	145,272	3,974,190	
46	96 96	0	120,373	0	764,962	0	3,770,194	149,400	149,400	4,106,238	
47	97 97	0	125,331	0	764,962	0	3,923,107	152,912	152,912	4,242,652	
48	98 98	0	130,361	0	764,962	0	4,079,432	156,325	156,325	4,383,558	
49	99 99	0	135,542	0	764,962	0	4,238,979	159,547	159,547	4,529,140	
50	100 100	0	140,882	0	764,962	0	4,401,508	162,530	162,530	4,679,606	
51	101 101	0	146,244	0	764,962	0	4,566,437	164,929	164,929	4,835,046	
52	102 102	0	151,082	0	764,962	0	4,734,683	168,246	168,246	4,995,015	
53	103 103	0	156,062	0	764,962	0	4,906,474	171,791	171,791	5,159,658	
54	104 104	0	161,189	0	764,962	0	5,082,134	175,660	175,660	5,329,165	
55	105 105	0	166,469	0	764,962	0	5,262,165	180,031	180,031	5,503,726	
56	106 106	0	171,907	0	764,962	0	5,447,468	185,303	185,303	5,683,524	
57	107 107	0	177,509	0	764,962	0	5,639,842	192,375	192,375	5,868,725	
58	108 108	0	183,278	0	764,962	0	5,837,847	198,005	198,005	6,059,441	
59	109 109	0	189,218	0	764,962	0	6,041,656	203,809	203,809	6,255,841	
60	110 110	0	195,336	0	764,962	0	6,251,443	209,787	209,787	6,458,102	



Supplemental Ledger Current Dividend Scale (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs)
Initial Premium: \$95,620.30

#### **Non-Guaranteed**

									Change in		
					Cum.		Total	Change in	CV	Total	<b>EOY Reduced</b>
		Total		Premium	Premium		Cash	Total	Less Prem.	Death	Paid-up
Year	Age	Premium	Dividend	Outlay	Outlay	Income	Value	Cash Value	Outlay	Benefit	Death Benefit
61	111 111	0	201,636	0	764,962	0	6,467,385	215,943	215,943	6,666,404	
62	112 112	0	208,125	0	764,962	0	6,689,668	222,282	222,282	6,880,933	
63	113 113	0	214,808	0	764,962	0	6,918,480	228,812	228,812	7,101,883	
64	114 114	0	221,691	0	764,962	0	7,154,015	235,535	235,535	7,329,450	
65	115 115	0	228,781	0	764,962	0	7,396,478	242,463	242,463	7,563,841	
66	116 116	0	236,083	0	764,962	0	7,646,072	249,595	249,595	7,805,266	
67	117 117	0	243,604	0	764,962	0	7,903,017	256,945	256,945	8,053,942	
68	118 118	0	251,352	0	764,962	0	8,167,538	264,520	264,520	8,310,095	
69	119 119	0	259,333	0	764,962	0	8,439,857	272,320	272,320	8,573,954	
70	120 120	0	267,554	0	764,962	0	8,720,219	280,361	280,361	8,845,759	
71	121 121	0	276,023	0	764,962	0	9,125,756	405,538	405,538	9,125,756	

<sup>1</sup>The Reduced Paid-Up (RPU) non-forfeiture option was exercised in policy year 9. Upon exercise of this option, premiums are discontinued, and any riders not already paid-up are eliminated. The dividend option automatically changes to Paid-up Additions (PUAs), but the owner may elect to change the dividend option. This illustration reflects the Paid-Up Additions dividend option from policy year 9. The initial reduced paid-up insurance amount is \$532,000. Loans and/or PUA/dividend surrenders after the RPU option is exercised could cause additional outlay, such as loan repayments, to be required if the insurance protection is to be maintained.

The non-guaranteed values illustrated avoid Modified Endowment Contract (MEC) status. Please see Important Tax Information in the Policy Overview section of this illustration for additional information.

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs)
Initial Premium: \$95.620.30

Change in

## **Supplemental Ledger - Alternate Dividend Scale**

#### **Values**

0.25% Reduction Refer back to the basic illustration for guaranteed elements and other important information.

Benefits and values are subject to change by Penn Mutual and are not guaranteed, actual results may be more or less favorable. Values are based on the guarantees in your policy, as well as any non-guaranteed dividends paid at an alternate scale which assumes an interest factor that is 0.25% less than the current scale. This supplemental ledger will also reflect PUA/dividend surrenders and policy loans if illustrated.

The policy shown in this illustration is not guaranteed to be a paid-up policy until after the policy payment period ends. Any suspension of premium shown prior to the end of the policy payment period is dependent on the dividends assumed in the illustration. Future dividends may be less than those illustrated which may result in the need to continue premium payments or resume premium payments after an initial suspension of such premium payments.

Year	Age	Total Premium	Dividend	Premium Outlay	Cum. Premium Outlay	Income	Total Cash Value	Change in Total Cash Value	CV Less Prem. Outlay	Total Death Benefit	EOY Reduced Paid-up Death Benefit
1	51 51	95,620	948	95,620	95,620	0	58,941	58,941	-36,679	2,185,004	185,005
2	52 52	95,620	2,024	95,620	191,241	0	131,556	72,615	-23,006	2,378,298	402,298
3	53 53	95,620	3,176	95,620	286,861	0	230,613	99,058	3,437	2,569,389	685,390
4	54 54	95,620	4,419	95,620	382,481	0	333,854	103,240	7,620	2,758,493	962,493
5	55 55	95,620	5,744	95,620	478,102	0	441,453	107,599	11,979	2,945,828	1,235,828
6	56 56	95,620	7,374	95,620	573,722	0	553,874	112,421	16,801	3,131,804	1,505,804
7	57 57	95,620	9,757	95,620	669,342	0	671,979	118,105	22,485	3,317,649	1,771,649
8	58 58	95,620	12,267	95,620	764,962	0	796,048	124,069	28,449	3,504,643	2,036,644
9 <sup>1</sup>	59 59	0	14,824	0	764,962	0	834,726	38,678	38,678	2,070,878	
10	60 60	0	15,741	0	764,962	0	875,274	40,548	40,548	2,108,969	



Supplemental Ledger Alternate Dividend Scale (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years

Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs)
Initial Premium: \$95,620.30

Change in

Year	Age	Total Premium	Dividend	Premium Outlay	Cum. Premium Outlay	Income	Total Cash Value	Change in Total Cash Value	Change in CV Less Prem. Outlay	Total Death Benefit	EOY Reduced Paid-up Death Benefit
11	61 61	0	16,669	0	764,962	0	917,910	42,636	42,636	2,148,231	
12	62 62	0	17,650	0	764,962	0	962,735	44,825	44,825	2,188,637	
13	63 63	0	18,710	0	764,962	0	1,009,876	47,141	47,141	2,230,241	
14	64 64	0	19,806	0	764,962	0	1,059,419	49,543	49,543	2,273,083	
15	65 65	0	21,033	0	764,962	0	1,111,543	52,124	52,124	2,317,239	
16	66 66	0	22,328	0	764,962	0	1,166,368	54,825	54,825	2,362,822	
17	67 67	0	23,719	0	764,962	0	1,224,042	57,674	57,674	2,409,892	
18	68 68	0	25,161	0	764,962	0	1,284,669	60,627	60,627	2,458,485	
19	69 69	0	26,730	0	764,962	0	1,348,428	63,759	63,759	2,508,664	
20	70 70	0	28,385	0	764,962	0	1,415,446	67,018	67,018	2,560,514	
21 <sup>2</sup>	71 71	0	21,929	0	764,962	375,417	1,091,548	-323,898	-323,898	1,920,539	
22	72 72	0	23,328	0	764,962	0	1,145,675	54,127	54,127	1,960,863	
23	73 73	0	24,821	0	764,962	0	1,202,503	56,828	56,828	2,002,628	
24	74 74	0	26,455	0	764,962	0	1,262,161	59,658	59,658	2,045,947	
25	75 75	0	28,197	0	764,962	0	1,324,735	62,574	62,574	2,090,925	
26	76 76	0	30,117	0	764,962	0	1,390,370	65,635	65,635	2,137,705	
27	77 77	0	32,098	0	764,962	0	1,459,089	68,719	68,719	2,186,350	
28	78 78	0	34,252	0	764,962	0	1,531,001	71,913	71,913	2,236,961	
29	79 79	0	36,568	0	764,962	0	1,606,188	75,187	75,187	2,289,685	
30	80 80	0	39,057	0	764,962	0	1,684,691	78,503	78,503	2,344,666	
31	81 81	0	41,778	0	764,962	0	1,766,550	81,859	81,859	2,402,107	
32	82 82	0	44,700	0	764,962	0	1,851,756	85,206	85,206	2,462,201	
33	83 83	0	47,738	0	764,962	0	1,940,374	88,619	88,619	2,525,039	
34	84 84	0	50,974	0	764,962	0	2,032,442	92,068	92,068	2,590,759	
35	85 85	0	54,421	0	764,962	0	2,127,885	95,443	95,443	2,659,543	



Supplemental Ledger Alternate Dividend Scale (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years

Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs)
Initial Premium: \$95,620.30

Year	Age	Total Premium	Dividend	Premium Outlay	Cum. Premium Outlay	Income	Total Cash Value	Change in Total Cash Value	Change in CV Less Prem. Outlay	Total Death Benefit	EOY Reduced Paid-up Death Benefit
36	86 86	0	58,550	0	764,962	0	2,226,563	98,677	98,677	2,732,047	
37	87 87	0	62,492	0	764,962	0	2,328,378	101,815	101,815	2,808,190	
38	88 88	0	66,614	0	764,962	0	2,433,196	104,818	104,818	2,888,037	
39	89 89	0	70,926	0	764,962	0	2,540,779	107,583	107,583	2,971,765	
40	90 90	0	75,320	0	764,962	0	2,650,966	110,187	110,187	3,059,461	
41	91 91	0	79,703	0	764,962	0	2,763,579	112,613	112,613	3,151,110	
42	92 92	0	83,999	0	764,962	0	2,878,576	114,997	114,997	3,246,618	
43	93 93	0	88,218	0	764,962	0	2,995,959	117,383	117,383	3,345,898	
44	94 94	0	92,271	0	764,962	0	3,115,711	119,752	119,752	3,448,786	
45	95 95	0	96,020	0	764,962	0	3,238,161	122,450	122,450	3,554,971	
46	96 96	0	99,525	0	764,962	0	3,363,646	125,485	125,485	3,664,178	
47	97 97	0	103,405	0	764,962	0	3,491,657	128,011	128,011	3,776,746	
48	98 98	0	107,280	0	764,962	0	3,622,046	130,389	130,389	3,892,726	
49	99 99	0	111,295	0	764,962	0	3,754,654	132,608	132,608	4,012,283	
50	100 100	0	115,419	0	764,962	0	3,889,247	134,593	134,593	4,135,571	
51	101 101	0	119,487	0	764,962	0	4,025,245	135,997	135,997	4,262,592	
52	102 102	0	123,143	0	764,962	0	4,163,517	138,272	138,272	4,392,995	
53	103 103	0	126,896	0	764,962	0	4,304,244	140,727	140,727	4,526,885	
54	104 104	0	130,750	0	764,962	0	4,447,689	143,445	143,445	4,664,399	
55	105 105	0	134,711	0	764,962	0	4,594,268	146,579	146,579	4,805,673	
56	106 106	0	138,780	0	764,962	0	4,744,743	150,475	150,475	4,950,838	
57	107 107	0	142,961	0	764,962	0	4,900,652	155,909	155,909	5,100,010	
58	108 108	0	147,257	0	764,962	0	5,060,706	160,054	160,054	5,253,257	
59	109 109	0	151,670	0	764,962	0	5,225,025	164,319	164,319	5,410,698	
60	110 110	0	156,205	0	764,962	0	5,393,727	168,702	168,702	5,572,453	



Supplemental Ledger Alternate Dividend Scale (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

									Change in		
					Cum.		Total	Change in	CV	Total	<b>EOY Reduced</b>
		Total		Premium	Premium		Cash	Total	Less Prem.	Death	Paid-up
Year	Age	Premium	Dividend	Outlay	Outlay	Income	Value	Cash Value	Outlay	Benefit	Death Benefit
61	111 111	0	160,863	0	764,962	0	5,566,935	173,207	173,207	5,738,647	
62	112 112	0	165,650	0	764,962	0	5,744,771	177,836	177,836	5,909,406	
63	113 113	0	170,568	0	764,962	0	5,927,365	182,594	182,594	6,084,863	
64	114 114	0	175,622	0	764,962	0	6,114,848	187,483	187,483	6,265,152	
65	115 115	0	180,815	0	764,962	0	6,307,358	192,510	192,510	6,450,411	
66	116 116	0	186,152	0	764,962	0	6,505,032	197,674	197,674	6,640,785	
67	117 117	0	191,636	0	764,962	0	6,708,017	202,985	202,985	6,836,419	
68	118 118	0	197,271	0	764,962	0	6,916,465	208,448	208,448	7,037,467	
69	119 119	0	203,063	0	764,962	0	7,130,526	214,061	214,061	7,244,082	
70	120 120	0	209,015	0	764,962	0	7,350,362	219,836	219,836	7,456,426	
71	121 121	0	215,133	0	764,962	0	7,674,664	324,302	324,302	7,674,664	

<sup>&</sup>lt;sup>1</sup>The Reduced Paid-Up (RPU) non-forfeiture option was exercised in policy year 9. Upon exercise of this option, premiums are discontinued, and any riders not already paid-up are eliminated. The dividend option automatically changes to Paid-up Additions (PUAs), but the owner may elect to change the dividend option. This illustration reflects the Paid-Up Additions dividend option from policy year 9. The initial reduced paid-up insurance amount is \$532,000. Loans and/or PUA/dividend surrenders after the RPU option is exercised could cause additional outlay, such as loan repayments, to be required if the insurance protection is to be maintained.

<sup>&</sup>lt;sup>2</sup>This policy will become a MEC in policy year 21. The 7-Pay Premium in year 21 is \$90,773. Please see Important Tax Information in the Policy Overview section of this illustration for additional information.







## About The Penn Mutual Life Insurance Company

For more than 175 years, Penn Mutual has been helping people get stronger. Our expertly crafted life insurance is vital to long-term financial health and strengthens people's ability to enjoy every day. Working with our trusted network of financial professionals, we take the long view, building customized solutions for individuals, their families, and their businesses. Penn Mutual supports its financial professionals with retirement and investment services through its wholly owned subsidiary Hornor, Townsend & Kent, LLC, member FINRA/SIPC. Visit Penn Mutual at www.pennmutual.com.

All guarantees are based on the claims paying ability of the issuing company.

This illustration assumes that the currently illustrated non-guaranteed elements will continue for all years shown. This is not likely to occur, and actual results may be more or less favorable than those shown.

Version #: 2.27.0 Illustration Case ID: 15002235

Page 30 of 30



Internal Rate of Return
Current Dividend Scale

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

# **Internal Rate of Return Report**

# Purpose of this Report Refer back to the basic illustration

Refer back to the basic illustration for guaranteed elements and other important information.

This report shows you what interest rate return you would have to earn on your net premium outlay in order to equal the cash value and death benefit on this illustration. This report does not reflect the impact of any taxes on your rate of return. Please consult the Tax Summary Report or your tax professional for details.

## **Values**

Current Dividend Scale Benefits and values are subject to change by Penn Mutual and are not guaranteed, actual results may be more or less favorable. Values are based on the guarantees in your policy, as well as any nonguaranteed dividends paid at the current scale. This supplemental ledger will also reflect PUA/dividend surrenders and policy loans, if illustrated.

		Total	Net Premium	Total	IRR on Total	Total	IRR on Total
Year	Age	Premium	Outlay	Cash Value	Cash Value	Death Benefit	Death Benefit
1	51 51	95,620	95,620	59,081	-38.21%	2,185,144	2185.23%
2	52 52	95,620	95,620	132,000	-22.31%	2,379,042	351.30%
3	53 53	95,620	95,620	231,544	-10.34%	2,571,230	159.83%
4	54 54	95,620	95,620	335,464	-5.18%	2,761,929	97.69%
5	55 55	95,620	95,620	443,953	-2.46%	2,951,347	68.38%
_							
6	56 56	95,620	95,620	557,809	-0.80%	3,140,214	51.71%
7	57 57	95,620	95,620	677,703	0.31%	3,330,097	41.12%
8	58 58	95,620	95,620	803,945	1.10%	3,521,867	33.88%
9 <sup>1</sup>	59 59	0	0	845,020	1.81%	2,093,432	18.48%
10	60 60	0	0	888,186	2.30%	2,137,095	16.09%
11	61 61	0	0	933,679	2.67%	2,182,151	14.29%
12	62 62	0	0	981,615	2.95%	2,228,577	12.90%
13	63 63	0	0	1,032,138	3.18%	2,276,436	11.78%
14	64 64	0	0	1,085,353	3.36%	2,325,772	10.88%
15	65 65	0	0	1,141,482	3.51%	2,376,692	10.13%
16	66 66	0	0	1,200,644	3.64%	2,429,323	9.50%
17	67 67	0	0	1,263,009	3.76%	2,483,707	8.96%
18	68 68	0	0	1,328,730	3.85%	2,539,914	8.50%
19	69 69	0	0	1,397,987	3.94%	2,598,016	8.10%
20	70 70	0	0	1,470,986	4.02%	2,658,139	7.75%
21	71 71	0	-375,417	1,152,580	4.07%	2,025,840	6.75%
22	72 72	0	0	1,212,618	4.11%	2,073,384	6.55%
23	73 73	0	0	1,275,801	4.16%	2,122,677	6.37%
24	74 74	0	0	1,342,288	4.20%	2,173,849	6.20%
25	75 75	0	0	1,412,191	4.23%	2,227,021	6.05%



Internal Rate of Return Current Dividend Scale (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years

Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

		Total	Net Premium	Total	IRR on Total	Total	IRR on Total
Year	Age	Premium	Outlay	Cash Value	Cash Value	Death Benefit	Death Benefit
26	76 76	0	0	1,485,686	4.27%	2,282,359	5.92%
27	77 77	0	0	1,562,845	4.30%	2,339,964	5.79%
28	78 78	0	0	1,643,788	4.33%	2,399,949	5.68%
29	79 79	0	0	1,728,626	4.36%	2,462,475	5.57%
30	80 80	0	0	1,817,431	4.38%	2,527,714	5.48%
31	81 81	0	0	1,910,271	4.40%	2,595,906	5.39%
32	82 82	0	0	2,007,193	4.42%	2,667,303	5.31%
33	83 83	0	0	2,108,272	4.44%	2,742,014	5.24%
34	84 84	0	0	2,213,578	4.45%	2,820,205	5.17%
35	85 85	0	0	2,323,059	4.47%	2,902,100	5.10%
36	86 86	0	0	2,436,596	4.48%	2,988,444	5.05%
37	87 87	0	0	2,554,115	4.49%	3,079,188	4.99%
38	88 88	0	0	2,675,470	4.49%	3,174,409	4.95%
39	89 89	0	0	2,800,432	4.50%	3,274,332	4.90%
40	90 90	0	0	2,928,853	4.50%	3,379,094	4.86%
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41	91 91	0	0	3,060,600	4.50%	3,488,754	4.82%
42	92 92	0	0	3,195,627	4.50%	3,603,225	4.79%
43	93 93	0	0	3,333,931	4.49%	3,722,413	4.75%
44	94 94	0	0	3,475,522	4.49%	3,846,170	4.72%
45	95 95	0	0	3,620,794	4.48%	3,974,190	4.69%
46	96 96	0	0	3,770,194	4.48%	4,106,238	4.66%
47	97 97	0	0	3,923,107	4.47%	4,242,652	4.63%
48	98 98	0	0	4,079,432	4.46%	4,383,558	4.61%
49	99 99	0	0	4,238,979	4.45%	4,529,140	4.58%
50	100 100	0	0	4,401,508	4.43%	4,679,606	4.56%
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51	101 101	0	0	4,566,437	4.42%	4,835,046	4.53%
52	102 102	0	0	4,734,683	4.41%	4,995,015	4.51%
53	103 103	0	0	4,906,474	4.39%	5,159,658	4.49%
54	104 104	0	0	5,082,134	4.38%	5,329,165	4.47%
55	105 105	0	0	5,262,165	4.36%	5,503,726	4.45%
56	106 106	0	0	5,447,468	4.35%	5,683,524	4.43%
57	107 107	0	0	5,639,842	4.34%	5,868,725	4.41%
58	108 108	0	0	5,837,847	4.32%	6,059,441	4.39%
59	109 109	0	0	6,041,656	4.31%	6,255,841	4.37%
60	110 110	0	0	6,251,443	4.29%	6,458,102	4.35%
		-		-7		-,,	



Internal Rate of Return Current Dividend Scale (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

#### Non-Guaranteed

Year	Age	Total Premium	Net Premium Outlay	Total Cash Value	IRR on Total Cash Value	Total Death Benefit	IRR on Total Death Benefit
61	111 111	0	0	6,467,385	4.28%	6,666,404	4.33%
62	112 112	0	0	6,689,668	4.27%	6,880,933	4.31%
63	113 113	0	0	6,918,480	4.26%	7,101,883	4.30%
64	114 114	0	0	7,154,015	4.24%	7,329,450	4.28%
65	115 115	0	0	7,396,478	4.23%	7,563,841	4.26%
00	440 440	2	0	7.040.070	4.000/	7.005.000	4.050/
66	116 116	0	0	7,646,072	4.22%	7,805,266	4.25%
67	117 117	0	0	7,903,017	4.20%	8,053,942	4.23%
68	118 118	0	0	8,167,538	4.19%	8,310,095	4.22%
69	119 119	0	0	8,439,857	4.18%	8,573,954	4.20%
70	120 120	0	0	8,720,219	4.17%	8,845,759	4.19%
71	121 121	0	0	9,125,756	4.17%	9,125,756	4.17%

<sup>1</sup>The Reduced Paid-Up (RPU) non-forfeiture option was exercised in policy year 9. Upon exercise of this option, premiums are discontinued, and any riders not already paid-up are eliminated. The dividend option automatically changes to Paid-up Additions (PUAs), but the owner may elect to change the dividend option. This illustration reflects the Paid-Up Additions dividend option from policy year 9. The initial reduced paid-up insurance amount is \$532,000. Loans and/or PUA/dividend surrenders after the RPU option is exercised could cause additional outlay, such as loan repayments, to be required if the insurance protection is to be maintained.

The non-guaranteed values illustrated avoid Modified Endowment Contract (MEC) status. Please see Important Tax Information in the Policy Overview section of this illustration for additional information.

Column Headings	Please see the Definitions section of this illustration for any column header definitions
3	not listed below

IRR on Total Cash Value

The annual rate of return that the annualized net premium outlay would have to have earned in each year up to the end of the policy year to result in the same cash value

shown for that policy year.

**IRR on Total Death Benefit**The annual rate of return that the annualized net premium outlay would have to have earned in each year up to the end of the policy year to result in the same death

benefit shown for that policy year.

Net Premium Outlay

Contract premiums less dividends used to reduce the premium, less dividends paid in

cash, less PUA/dividend surrenders and/or loans.



Distribution Summary Current Dividend Scale

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs)
Initial Premium: \$95.620.30

# **Distribution Summary**

## **Purpose of this Report**

Refer back to the basic illustration for guaranteed elements and other important information.

This report shows you the breakdown of PUA/dividend surrenders and/or policy loans, if any, of this illustration.

## **Values**

Current Dividend Scale Benefits and values are subject to change by Penn Mutual and are not guaranteed, actual results may be more or less favorable. Values are based on the guarantees in your policy, as well as any non-guaranteed dividends paid at the current scale. This supplemental ledger will also reflect PUA/dividend surrenders and policy loans, if illustrated.

			Premium			Distributions					ns
Year	Age	Total Contract Premium	Total Premium Incl. PUAR	Out-of- Pocket Payment	Div. Surr. to Pay Prem.	Div. Surr. to Owner	Loan to Pay Prem.	Loan to Owner	Total Dist. from Policy	Loan Interest	Total Loan Balance
1	51 51	29,380	95,620	95,620	0	0	0	0	0	0	0
2	52 52	29,380	95,620	95,620	0	0	0	0	0	0	0
3	53 53	29,380	95,620	95,620	0	0	0	0	0	0	0
4	54 54	29,380	95,620	95,620	0	0	0	0	0	0	0
5	55 55	29,380	95,620	95,620	0	0	0	0	0	0	0
6	56 56	29,380	95,620	95,620	0	0	0	0	0	0	0
7	57 57	29,380	95,620	95,620	0	0	0	0	0	0	0
8	58 58	29,380	95,620	95,620	0	0	0	0	0	0	0
9 <sup>1</sup>	59 59	0	0	0	0	0	0	0	0	0	0
10	60 60	0	0	0	0	0	0	0	0	0	0



Distribution Summary Current Dividend Scale (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years

Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs)
Initial Premium: \$95,620.30

	Premium					Distributions				Loans	
Year	Age	Total Contract Premium	Total Premium Incl. PUAR	Out-of- Pocket Payment	Div. Surr. to Pay Prem.	Div. Surr. to Owner	Loan to Pay Prem.	Loan to Owner	Total Dist. from Policy	Loan Interest	Total Loan Balance
11	61 61	0	0	0	0	0	0	0	0	0	0
12	62 62	0	0	0	0	0	0	0	0	0	0
13	63 63	0	0	0	0	0	0	0	0	0	0
14	64 64	0	0	0	0	0	0	0	0	0	0
15	65 65	0	0	0	0	0	0	0	0	0	0
16	66 66	0	0	0	0	0	0	0	0	0	0
17	67 67	0	0	0	0	0	0	0	0	0	0
18	68 68	0	0	0	0	0	0	0	0	0	0
19	69 69	0	0	0	0	0	0	0	0	0	0
20	70 70	0	0	0	0	0	0	0	0	0	0
04	74 74	0	0	0	0	075 447	0		075 447	0	0
21	71 71	0	0	0	0	375,417	0	0	375,417	0	0
22	72 72	0	0	0	0	0	0	0	0	0	0
23	73 73	0	0	0	0	0	0	0	0	0	0
24	74 74	0	0	0	0	0	0	0	0	0	0
25	75 75	0	0	0	0	0	0	0	0	0	0
26	76 76	0	0	0	0	0	0	0	0	0	0
27	77 77	0	0	0	0	0	0	0	0	0	0
28	78 78	0	0	0	0	0	0	0	0	0	0
20 29	79 79	0	0	0	0	0	0	0	0	0	0
30	80 80	0	0	0	0	0	0	0	0	0	0
30	00 00	U	U	U	U	U	U	U	U	U	U



Distribution Summary Current Dividend Scale (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years

Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

	Premium					Distributions				Loans	
Year	Age	Total Contract Premium	Total Premium Incl. PUAR	Out-of- Pocket Payment	Div. Surr. to Pay Prem.	Div. Surr. to Owner	Loan to Pay Prem.	Loan to Owner	Total Dist. from Policy	Loan Interest	Total Loan Balance
31	81 81	0	0	0	0	0	0	0	0	0	0
32	82 82	0	0	0	0	0	0	0	0	0	0
33	83 83	0	0	0	0	0	0	0	0	0	0
34	84 84	0	0	0	0	0	0	0	0	0	0
35	85 85	0	0	0	0	0	0	0	0	0	0
36	86 86	0	0	0	0	0	0	0	0	0	0
37	87 87	0	0	0	0	0	0	0	0	0	0
38	88 88	0	0	0	0	0	0	0	0	0	0
39	89 89	0	0	0	0	0	0	0	0	0	0
40	90 90	0	0	0	0	0	0	0	0	0	0
		_	_		_		_				
41	91 91	0	0	0	0	0	0	0	0	0	0
42	92 92	0	0	0	0	0	0	0	0	0	0
43	93 93	0	0	0	0	0	0	0	0	0	0
44	94 94	0	0	0	0	0	0	0	0	0	0
45	95 95	0	0	0	0	0	0	0	0	0	0
46	06.06	0	0	0	0	0	0	0	0	0	0
46	96 96	0	0	0	0	0	0	0	0	0	0
47	97 97	0	0	0	0	0	0	0	0	0	0
48	98 98	0	U	0	0	0	0	0	0	0	0
49	99 99	0	0	0	0	0	0	0	0	0	0
50	100 100	0	0	0	0	0	0	0	0	0	0



Distribution Summary Current Dividend Scale (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years

Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs)
Initial Premium: \$95,620.30

	Premium					Distributions					ns
Year	Age	Total Contract Premium	Total Premium Incl. PUAR	Out-of- Pocket Payment	Div. Surr. to Pay Prem.	Div. Surr. to Owner	Loan to Pay Prem.	Loan to Owner	Total Dist. from Policy	Loan Interest	Total Loan Balance
51	101 101	0	0	0	0	0	0	0	0	0	0
52	102 102	0	0	0	0	0	0	0	0	0	0
53	103 103	0	0	0	0	0	0	0	0	0	0
54	104 104	0	0	0	0	0	0	0	0	0	0
55	105 105	0	0	0	0	0	0	0	0	0	0
56	106 106	0	0	0	0	0	0	0	0	0	0
57	107 107	0	0	0	0	0	0	0	0	0	0
58	108 108	0	0	0	0	0	0	0	0	0	0
59	109 109	0	0	0	0	0	0	0	0	0	0
60	110 110	0	0	0	0	0	0	0	0	0	0
61	111 111	0	0	0	0	0	0	0	0	0	0
62	112 112	0	0	0	0	0	0	0	0	0	0
63	113 113	0	0	0	0	0	0	0	0	0	0
64	114 114	0	0	0	0	0	0	0	0	0	0
65	115 115	0	0	0	0	0	0	0	0	0	0
66	116 116	0	0	0	0	0	0	0	0	0	0
67	117 117	0	0	0	0	0	0	0	0	0	0
68	118 118	0	0	0	0	0	0	0	0	0	0
69	119 119	0	0	0	0	0	0	0	0	0	0
70	120 120	0	0	0	0	0	0	0	0	0	0
71	121 121	0	0	0	0	0	0	0	0	0	0

# Penn Mutual

## **Survivorship Whole Life**

**Distribution Summary** Current Dividend Scale (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years

Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs)

Initial Premium: \$95.620.30

<sup>1</sup>The Reduced Paid-Up (RPU) non-forfeiture option was exercised in policy year 9. Upon exercise of this option, premiums are discontinued, and any riders not already paid-up are eliminated. The dividend option automatically changes to Paid-up Additions (PUAs), but the owner may elect to change the dividend option. This illustration reflects the Paid-up Additions dividend option from policy year 9. The initial reduced paid-up insurance amount is \$532,000. Loans and/or PUA/dividend surrenders after the RPU option is exercised could cause additional outlay, such as loan repayments, to be required if the insurance protection is to be maintained.

The non-guaranteed values illustrated avoid Modified Endowment Contract (MEC) status. Please see Important Tax Information in the Policy Overview section of this illustration for additional information.

**Column Headings** Please see the Definitions section of this illustration for any column header definitions not listed below. **Total Contract Premium** The amount of premium to be paid during the policy year for the base policy and any illustrated riders other than PUAR.

**Total Premium Including PUAR** The sum of the base contract premium plus all rider premiums to be paid during the policy year, including PUAR premium.

**Out-of-Pocket Payments** The amount you will pay after PUA/dividend surrenders or loans are applied.

**Dividend Surrenders to Pay** Amount of PUA/dividend surrenders used to reduce the premium outlay. **Premium** 

**Dividend Surrenders to Owner** Amount of PUA/dividend surrenders paid as income to the policy owner, including those used to repay a portion of any

outstanding loan balance.

**Loans to Pay Premium** Amount of policy loans used to reduce the premium outlay. Loans to Owner Amount of policy loan paid as income to the policy owner.

**Total Distribution from Policy** Total amount of loans and PUA/dividend surrenders distributed to the policy owner.

**Loan Interest** Annual interest due on the loan balance. The current loan interest rate is 5.70%. This illustration assumes that this non-

guaranteed rate will continue unchanged for all years shown. This is not likely to occur. The policy loan interest rate is

adjustable and is subject to change by Penn Mutual annually.



Tax Summary
Current Dividend Scale

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

# **Tax Summary**

**Purpose of this Report** 

Refer back to the basic illustration for guaranteed elements and other important information.

This report shows you the potential tax implications, if any, of your illustrated distributions.

## **Values**

Current Dividend Scale
Benefits and values are subject to change
by Penn Mutual and are not guaranteed,
actual results may be more or less
favorable.

Values are based on the guarantees in your policy, as well as any nonguaranteed dividends paid at the current scale. This supplemental ledger will also reflect PUA/dividend surrenders and policy loans, if illustrated.

			Gains			laxes		
		Div.	Total			Amount	<b>Taxes Owed</b>	
		Surr. to	Cash	Cost		Subject to	Based on 50%	
Year	Age	Owner	Value	Basis	Gains	Taxes	Tax Bracket	
1	51 51	0	59,081	95,620	0	0	0	
2	52 52	0	132,000	191,241	0	0	0	
3	53 53	0	231,544	286,861	0	0	0	
4	54 54	0	335,464	382,481	0	0	0	
5	55 55	0	443,953	478,102	0	0	0	
6	56 56	0	557,809	573,722	0	0	0	
7	57 57	0	677,703	669,342	8,361	0	0	
8	58 58	0	803,945	764,962	38,983	0	0	
9 <sup>1</sup>	59 59	0	845,020	764,962	80,057	0	0	
10	60 60	0	888,186	764,962	123,224	0	0	
11	61 61	0	933,679	764,962	168,716	0	0	
12	62 62	0	981,615	764,962 764,962	216,653	0	0	
13	63 63	0	1,032,138	764,962	267,176	0	0	
14	64 64	0	1,085,353	764,962	320,391	0	0	
15	65 65	0	1,141,482	764,962	376,520	0	0	
10	00 00	O .	1,141,402	704,002	070,020	Ü	· ·	
16	66 66	0	1,200,644	764,962	435,681	0	0	
17	67 67	0	1,263,009	764,962	498,047	0	0	
18	68 68	0	1,328,730	764,962	563,768	0	0	
19	69 69	0	1,397,987	764,962	633,025	0	0	
20	70 70	0	1,470,986	764,962	706,024	0	0	
21	71 71	375,417	1,152,580	389,545	763,034	0	0	
22	72 72	0	1,212,618	389,545	823,072	0	0	
23	73 73	0	1,275,801	389,545	886,255	0	0	
24	74 74	0	1,342,288	389,545	952,742	0	0	
25	75 75	0	1,412,191	389,545	1,022,645	0	0	



Tax Summary Current Dividend Scale (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years

Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

			Gains			Taxes		
		Div.	Total			Amount	Taxes Owed	
<b>W</b>	A	Surr. to	Cash	Cost	Online	Subject to	Based on 50%	
Year	Age	Owner	Value	Basis	Gains	Taxes	Tax Bracket	
26	76 76	0	1,485,686	389,545	1,096,140	0	0	
27	77 77	0	1,562,845	389,545	1,173,299	0	0	
28	78 78	0	1,643,788	389,545	1,254,242	0	0	
29	79 79	0	1,728,626	389,545	1,339,081	0	0	
30	80 80	0	1,817,431	389,545	1,427,885	0	0	
31	81 81	0	1,910,271	389,545	1,520,726	0	0	
32	82 82	0	2,007,193	389,545	1,617,648	0	0	
33	83 83	0	2,108,272	389,545	1,718,727	0	0	
34	84 84	0	2,213,578	389,545	1,824,032	0	0	
35	85 85	0	2,323,059	389,545	1,933,514	0	0	
36	86 86	0	2,436,596	389,545	2,047,050	0	0	
37	87 87	0	2,554,115	389,545	2,164,569	0	0	
38	88 88	0	2,675,470	389,545	2,285,925	0	0	
39	89 89	0	2,800,432	389,545	2,410,887	0	0	
40	90 90	0	2,928,853	389,545	2,539,308	0	0	
41	91 91	0	3,060,600	389,545	2,671,055	0	0	
42	92 92	0	3,195,627	389,545	2,806,081	0	0	
43	93 93	0	3,333,931	389,545	2,944,386	0	0	
44	94 94	0	3,475,522	389,545	3,085,976	0	0	
45	95 95	0	3,620,794	389,545	3,231,249	0	0	
46	96 96	0	3,770,194	389,545	3,380,649	0	0	
47	97 97	0	3,923,107	389,545	3,533,561	0	0	
48	98 98	0	4,079,432	389,545	3,689,886	0	0	
49	99 99	0	4,238,979	389,545	3,849,433	0	0	
50	100 100	0	4,401,508	389,545	4,011,963	0	0	
51	101 101	0	4,566,437	389,545	4,176,892	0	0	
52	102 102	0	4,734,683	389,545	4,345,138	0	0	
53	103 103	0	4,906,474	389,545	4,516,929	0	0	
54	104 104	0	5,082,134	389,545	4,692,589	0	0	
55	105 105	0	5,262,165	389,545	4,872,620	0	0	
56	106 106	0	5,447,468	389,545	5,057,922	0	0	
57	107 107	0	5,639,842	389,545	5,250,297	0	0	
58	108 108	0	5,837,847	389,545	5,448,302	0	0	
59	109 109	0	6,041,656	389,545	5,652,110	0	0	
60	110 110	0	6,251,443	389,545	5,861,897	0	0	



Tax Summary Current Dividend Scale (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

# Non-Guaranteed

			Gains			laxe	es
Year	Age	Div. Surr. to Owner	Total Cash Value	Cost Basis	Gains	Amount Subject to Taxes	Taxes Owed Based on 50% Tax Bracket
61	111 111	0	6,467,385	389,545	6,077,840	0	0
62	112 112	0	6,689,668	389,545	6,300,122	0	0
63	113 113	0	6,918,480	389,545	6,528,934	0	0
64	114 114	0	7,154,015	389,545	6,764,470	0	0
65	115 115	0	7,396,478	389,545	7,006,932	0	0
66	116 116	0	7,646,072	389,545	7,256,527	0	0
67	117 117	0	7,903,017	389,545	7,513,472	0	0
68	118 118	0	8,167,538	389,545	7,777,992	0	0
69	119 119	0	8,439,857	389,545	8,050,312	0	0
70	120 120	0	8,720,219	389,545	8,330,673	0	0
71	121 121	0	9,125,756	389,545	8,736,211	0	0

<sup>1</sup>The Reduced Paid-Up (RPU) non-forfeiture option was exercised in policy year 9. Upon exercise of this option, premiums are discontinued, and any riders not already paid-up are eliminated. The dividend option automatically changes to Paid-up Additions (PUAs), but the owner may elect to change the dividend option. This illustration reflects the Paid-Up Additions dividend option from policy year 9. The initial reduced paid-up insurance amount is \$532,000. Loans and/or PUA/dividend surrenders after the RPU option is exercised could cause additional outlay, such as loan repayments, to be required if the insurance protection is to be maintained.

The non-guaranteed values illustrated avoid Modified Endowment Contract (MEC) status. Please see Important Tax Information in the Policy Overview section of this illustration for additional information.

Co	Iumn I	Head	lınas

Please see the Definitions section of this illustration for any column header definitions

not listed below.

**Amount Subject to Taxes** 

Taxable portion of any distributions.

**Cost Basis** 

The amount of premium less PUA/dividend surrenders or dividends used to reduce

the premium or paid out as income.

**Dividend Surrenders to Owner** 

Amount of PUA/dividend surrenders paid as income to the policy owner.

**Gains** 

The total cash value, including loans, less the cost basis.

Taxes Owed Based on 50% Tax Bracket

The amount of tax that is owed based on the owner's tax bracket.

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Tax Summary Current Dividend Scale (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years

Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs)

Initial Premium: \$95,620.30

## **Important Tax Information**

In general, the accumulated value of a life insurance policy is tax deferred, but may be subject to taxation at the time of a PUA/dividend surrender, full policy surrender or lapse to the extent they exceed the cost basis of the policy. Cost basis is defined as gross premiums paid, less dividends used to reduce premium, less dividends paid as income, less any non-taxable PUA/dividend surrenders.

If there is an outstanding loan at the time of a full surrender or lapse, the loan balance may also be subject to taxation. Dividends used to reduce the premium or paid as income may be taxable to the extent they exceed the cost basis. Interest earned on dividends left to accumulate at interest is fully taxable.

Any references to the taxation of life insurance products in this illustration are based on Penn Mutual's understanding of current tax laws as of the date of the illustration. Please be certain to consult a qualified tax professional regarding your own personal situation.

Page A-12 of A-18



Cash Value Summary Current Dividend Scale

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

# **Cash Value Summary**

## **Purpose of this Report**

Refer back to the basic illustration for guaranteed elements and other important information.

This report shows you the breakdown of the non-guaranteed cash values that were generated from your total premium (including any paid-up addition rider premium), and dividends.

## **Values**

Current Dividend Scale
Benefits and values are subject to change
by Penn Mutual and are not guaranteed,
actual results may be more or less
favorable.

Values are based on the guarantees in your policy, as well as any nonguaranteed dividends paid at the current scale. This supplemental ledger will also reflect PUA/dividend surrenders and policy loans, if illustrated.

			Net		Paid-Up	Change In Paid-Up	Base	Change In Base	Total	Change In
		Total	Premium		Additions	Additions	Guaranteed	Guaranteed	Cash	Total
Year	Age	Premium	Outlay	Dividend	Cash Value	Cash Value	Cash Value	Cash Value	Value	Cash Value
1	51 51	95,620	95,620	1,088	57,993	57,993	0	0	59,081	59,081
2	52 52	95,620	95,620	2,324	122,255	64,262	7,420	7,420	132,000	72,919
3	53 53	95,620	95,620	3,650	189,714	67,459	38,180	30,760	231,544	99,544
4	54 54	95,620	95,620	5,071	260,553	70,839	69,840	31,660	335,464	103,920
5	55 55	95,620	95,620	6,585	334,968	74,415	102,400	32,560	443,953	108,489
6	56 56	95,620	95,620	8,735	413,154	78,187	135,920	33,520	557,809	113,856
7	57 57	95,620	95,620	11,429	495,874	82,720	170,400	34,480	677,703	119,894
8	58 58	95,620	95,620	14,270	583,815	87,942	205,860	35,460	803,945	126,242
9 <sup>1</sup>	59 59	0	0	16,985	615,886	32,071	212,148	6,288	845,020	41,074
10	60 60	0	0	18,054	651,679	35,793	218,453	6,305	888,186	43,167
11	61 61	0	0	19,143	689,603	37,923	224,934	6,481	933,679	45,492
12	62 62	0	0	20,294	729,728	40,125	231,593	6,659	981,615	47,936
13	63 63	0	0	21,534	772,172	42,444	238,432	6,839	1,032,138	50,523
14	64 64	0	0	22,822	817,078	44,906	245,453	7,021	1,085,353	53,215
15	65 65	0	0	24,277	864,548	47,471	252,657	7,203	1,141,482	56,129
16	66 66	0	0	25,790	914,811	50,262	260,043	7,387	1,200,644	59,162
17	67 67	0	0	27,412	967,983	53,173	267,613	7,570	1,263,009	62,365
18	68 68	0	0	29,125	1,024,237	56,254	275,368	7,754	1,328,730	65,721
19	69 69	0	0	30,959	1,083,724	59,486	283,305	7,937	1,397,987	69,257
20	70 70	0	0	32,946	1,146,619	62,895	291,421	8,117	1,470,986	72,999
21	71 71	0	-375,417	25,840	827,027	-319,592	299,713	8,291	1,152,580	-318,407
22	72 72	0	0	27,517	876,931	49,904	308,169	8,457	1,212,618	60,038
23	73 73	0	0	29,307	929,715	52,784	316,779	8,609	1,275,801	63,183
24	74 74	0	0	31,260	985,502	55,787	325,525	8,747	1,342,288	66,487
25	75 75	0	0	33,344	1,044,456	58,954	334,391	8,866	1,412,191	69,903



Cash Value Summary Current Dividend Scale (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years

Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

						Change In	_	Change In		
		Total	Net		Paid-Up	Paid-Up	Base	Base	Total	Change In
Voor	Δ αι α	Total	Premium	Dividend	Additions Cash Value	Additions Cash Value	Guaranteed		Cash Value	Total Cash Value
Year	Age	Premium	Outlay	Dividend	Cash value		Cash Value	Cash Value	value	Cash value
26	76 76	0	0	35,633	1,106,696	62,241	343,357	8,965	1,485,686	73,495
27	77 77	0	0	38,028	1,172,417	65,720	352,400	9,044	1,562,845	77,159
28	78 78	0	0	40,604	1,241,687	69,271	361,496	9,096	1,643,788	80,943
29	79 79	0	0	43,374	1,314,637	72,950	370,615	9,119	1,728,626	84,839
30	80 80	0	0	46,352	1,391,362	76,725	379,716	9,102	1,817,431	88,804
31	81 81	0	0	49,602	1,471,919	80,557	388,750	9,034	1,910,271	92,841
32	82 82	0	0	53,120	1,556,409	84,490	397,664	8,914	2,007,193	96,922
33	83 83	0	0	56,766	1,645,063	88,654	406,443	8,779	2,108,272	101,079
34	84 84	0	0	60,655	1,737,871	92,809	415,051	8,608	2,213,578	105,305
35	85 85	0	0	64,804	1,834,827	96,956	423,428	8,377	2,323,059	109,482
36	86 86	0	0	69,728	1,935,454	100,627	431,414	7,985	2,436,596	113,536
37	87 87	0	0	74,487	2,040,596	105,141	439,033	7,619	2,554,115	117,519
38	88 88	0	0	79,448	2,149,786	109,191	446,236	7,204	2,675,470	121,356
39	89 89	0	0	84,654	2,262,819	113,033	452,959	6,723	2,800,432	124,962
40	90 90	0	0	89,990	2,379,688	116,869	459,175	6,216	2,928,853	128,421
41	91 91	0	0	95,388	2,500,337	120,649	464,876	5,700	3,060,600	131,747
42	92 92	0	0	100,698	2,624,839	124,502	470,090	5,214	3,195,627	135,027
43	93 93	0	0	105,927	2,753,151	128,312	474,853	4,763	3,333,931	138,304
44	94 94	0	0	111,009	2,885,304	132,153	479,208	4,356	3,475,522	141,591
45	95 95	0	0	115,791	3,021,730	136,426	483,273	4,065	3,620,794	145,272
46	96 96	0	0	120,373	3,162,674	140,944	487,148	3,874	3,770,194	149,400
47	97 97	0	0	125,331	3,307,064	144,390	490,711	3,564	3,923,107	152,912
48	98 98	0	0	130,361	3,455,112	148,048	493,959	3,248	4,079,432	156,325
49	99 99	0	0	135,542	3,606,570	151,458	496,866	2,907	4,238,979	159,547
50	100 100	0	0	140,882	3,761,223	154,653	499,403	2,537	4,401,508	162,530
51	101 101	0	0	146,244	3,918,670	157,447	501,523	2,120	4,566,437	164,929
52	102 102	0	0	151,082	4,080,193	161,523	503,408	1,885	4,734,683	168,246
53	103 103	0	0	156,062	4,245,331	165,139	505,081	1,672	4,906,474	171,791
54	104 104	0	0	161,189	4,414,375	169,043	506,570	1,490	5,082,134	175,660
55	105 105	0	0	166,469	4,587,774	173,399	507,922	1,352	5,262,165	180,031
56	106 106	0	0	171,907	4,766,345	178,571	509,215	1,293	5,447,468	185,303
57	107 107	0	0	177,509	4,951,729	185,383	510,605	1,390	5,639,842	192,375
58	108 108	0	0	183,278	5,142,632	190,903	511,938	1,333	5,837,847	198,005
59	109 109	0	0	189,218	5,339,220	196,589	513,217	1,280	6,041,656	203,809
60	110 110	0	0	195,336	5,541,662	202,442	514,445	1,228	6,251,443	209,787



Cash Value Summary Current Dividend Scale (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

#### Non-Guaranteed

Year	Age	Total Premium	Net Premium Outlay	Dividend	Paid-Up Additions Cash Value	Change In Paid-Up Additions Cash Value	Base Guaranteed Cash Value	Change In Base Guaranteed Cash Value	Total Cash Value	Change In Total Cash Value
61	111 111	0	0	201,636	5,750,127	208,465	515,622	1,177	6,467,385	215,943
62	112 112	0	0	208,125	5,964,792	214,665	516,751	1,129	6,689,668	222,282
63	113 113	0	0	214,808	6,185,839	221,047	517,833	1,082	6,918,480	228,812
64	114 114	0	0	221,691	6,413,455	227,616	518,869	1,036	7,154,015	235,535
65	115 115	0	0	228,781	6,647,836	234,381	519,861	992	7,396,478	242,463
66	116 116	0	0	236,083	6,889,178	241,343	520,811	950	7,646,072	249,595
67	117 117	0	0	243,604	7,137,693	248,515	521,720	909	7,903,017	256,945
68	118 118	0	0	251,352	7,393,596	255,903	522,589	869	8,167,538	264,520
69	119 119	0	0	259,333	7,657,104	263,508	523,420	831	8,439,857	272,320
70	120 120	0	0	267,554	7,928,450	271,346	524,214	794	8,720,219	280,361
71	121 121	0	0	276,023	8,317,733	389,283	532,000	7,786	9,125,756	405,538

<sup>1</sup>The Reduced Paid-Up (RPU) non-forfeiture option was exercised in policy year 9. Upon exercise of this option, premiums are discontinued, and any riders not already paid-up are eliminated. The dividend option automatically changes to Paid-up Additions (PUAs), but the owner may elect to change the dividend option. This illustration reflects the Paid-Up Additions dividend option from policy year 9. The initial reduced paid-up insurance amount is \$532,000. Loans and/or PUA/dividend surrenders after the RPU option is exercised could cause additional outlay, such as loan repayments, to be required if the insurance protection is to be maintained.

The non-guaranteed values illustrated avoid Modified Endowment Contract (MEC) status. Please see Important Tax Information in the Policy Overview section of this illustration for additional information.

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Please see the Definitions section of this illustration for any column header definitions not listed below.

**Base Guaranteed Cash Value** 

The guaranteed cash value of the base policy as of the end of the policy year.

Change In Base Guaranteed Cash Change in the Base Guaranteed Cash Value from the end of the previous policy year. Value

Change In Paid-Up Additions Cash Value

Change in the Paid-Up Additions Cash Value from the end of the previous policy year.

**Change In Total Cash Value** 

Change in the Total Cash Value from the end of the previous policy year.

Paid-Up Additions Cash Value

The cash value of paid-up additional insurance purchased with dividends and the Enhanced Permanent Paid-Up Additions (EPPUA) Rider as of the end of the policy

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**Net Premium Outlay** 

Contract premiums less dividends used to reduce the premium, less dividends paid in

cash, less PUA/dividend surrenders and/or loans.



Dividend Option Summary Current Dividend Scale

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs)

Initial Premium: \$95,620.30

## **Dividend Option Summary**

## **Purpose of this Report**

Refer back to the basic illustration for guaranteed elements and other important information.

This report shows you the dividend option(s) that are illustrated, and is useful when your dividend option varies throughout the life of the policy.

## **Values**

Current Dividend Scale
Benefits and values are subject to change
by Penn Mutual and are not guaranteed,
actual results may be more or less
favorable.

Values are based on the guarantees in your policy, as well as any nonguaranteed dividends paid at the current scale. This supplemental ledger will also reflect PUA/dividend surrenders and policy loans, if illustrated.

## **Non-Guaranteed**

## Dividend Prior Year Dividend Applied To:

							Base	EPPUA		Dividend to One	
		Base	EPPUA	Total	Premium		Paid-Up	Paid-Up	Dividend	Year	Repay
Year	Age	Dividend	Dividend	Dividend	Reduction	Cash	Additions	Additions	Accums	Term	Loan
1	51 51	0	1,088	1,088	0	0	0	0	0	0	0
2	52 52	0	2,324	2,324	0	0	0	1,088	0	0	0
3	53 53	0	3,650	3,650	0	0	0	2,324	0	0	0
4	54 54	0	5,071	5,071	0	0	0	3,650	0	0	0
5	55 55	0	6,585	6,585	0	0	0	5,071	0	0	0
6	56 56	520	8,215	8,735	0	0	0	6,585	0	0	0
7	57 57	1,471	9,958	11,429	0	0	520	8,215	0	0	0
8	58 58	2,462	11,808	14,270	0	0	1,471	9,958	0	0	0
9 <sup>1</sup>	59 59	4,447	12,538	16,985	0	0	2,462	11,808	0	0	0
10	60 60	4,727	13,327	18,054	0	0	4,447	12,538	0	0	0
11	61 61	5,012	14,130	19,143	0	0	4,727	13,327	0	0	0
12	62 62	5,314	14,980	20,294	0	0	5,012	14,130	0	0	0
13	63 63	5,639	15,896	21,534	0	0	5,314	14,980	0	0	0
14	64 64	5,976	16,847	22,822	0	0	5,639	15,896	0	0	0
15	65 65	6,357	17,920	24,277	0	0	5,976	16,847	0	0	0
16	66 66	6,753	19,037	25,790	0	0	6,357	17,920	0	0	0
17	67 67	7,178	20,235	27,412	0	0	6,753	19,037	0	0	0
18	68 68	7,626	21,499	29,125	0	0	7,178	20,235	0	0	0
19	69 69	8,106	22,853	30,959	0	0	7,626	21,499	0	0	0
20	70 70	8,627	24,320	32,946	0	0	8,106	22,853	0	0	0
21	71 71	9,084	16,756	25,840	0	0	8,627	24,320	0	0	0
22	72 72	9,674	17,843	27,517	0	0	9,084	16,756	0	0	0
23	73 73	10,303	19,004	29,307	0	0	9,674	17,843	0	0	0
24	74 74	10,990	20,270	31,260	0	0	10,303	19,004	0	0	0
25	75 75	11,722	21,621	33,344	0	0	10,990	20,270	0	0	0





Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years Initial Base Face Amount: \$2,000,000

Dividend

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

### Non-Guaranteed

## Dividend

## **Prior Year Dividend Applied To:**

										Dividend	
							Base	<b>EPPUA</b>		to One	
		Base	EPPUA	Total	Premium		Paid-Up	Paid-Up	Dividend	Year	Repay
Year	Age	Dividend	Dividend	Dividend	Reduction	Cash	Additions	Additions	Accums	Term	Loan
26	76 76	12,527	23,106	35,633	0	0	11,722	21,621	0	0	0
27	77 77	13,369	24,659	38,028	0	0	12,527	23,106	0	0	0
28	78 78	14,275	26,329	40,604	0	0	13,369	24,659	0	0	0
29	79 79	15,249	28,126	43,374	0	0	14,275	26,329	0	0	0
30	80 80	16,296	30,056	46,352	0	0	15,249	28,126	0	0	0
31	81 81	17,438	32,164	49,602	0	0	16,296	30,056	0	0	0
32	82 82	18,675	34,445	53,120	0	0	17,438	32,164	0	0	0
33	83 83	19,957	36,809	56,766	0	0	18,675	34,445	0	0	0
34	84 84	21,324	39,331	60,655	0	0	19,957	36,809	0	0	0
35	85 85	22,783	42,021	64,804	0	0	21,324	39,331	0	0	0
36	86 86	24,514	45,214	69,728	0	0	22,783	42,021	0	0	0
37	87 87	26,187	48,300	74,487	0	0	24,514	45,214	0	0	0
38	88 88	27,931	51,517	79,448	0	0	26,187	48,300	0	0	0
39	89 89	29,761	54,893	84,654	0	0	27,931	51,517	0	0	0
40	90 90	31,637	58,353	89,990	0	0	29,761	54,893	0	0	0
41	91 91	33,535	61,853	95,388	0	0	31,637	58,353	0	0	0
42	92 92	35,401	65,296	100,698	0	0	33,535	61,853	0	0	0
43	93 93	37,240	68,687	105,927	0	0	35,401	65,296	0	0	0
44	94 94	39,027	71,982	111,009	0	0	37,240	68,687	0	0	0
45	95 95	40,708	75,083	115,791	0	0	39,027	71,982	0	0	0
46	96 96	42,319	78,055	120,373	0	0	40,708	75,083	0	0	0
47	97 97	44,062	81,270	125,331	0	0	42,319	78,055	0	0	0
48	98 98	45,830	84,531	130,361	0	0	44,062	81,270	0	0	0
49	99 99	47,652	87,891	135,542	0	0	45,830	84,531	0	0	0
50	100 100	49,529	91,353	140,882	0	0	47,652	87,891	0	0	0
51	101 101	51,414	94,830	146,244	0	0	49,529	91,353	0	0	0
52	102 102	53,115	97,968	151,082	0	0	51,414	94,830	0	0	0
53	103 103	54,865	101,197	156,062	0	0	53,115	97,968	0	0	0
54	104 104	56,668	104,521	161,189	0	0	54,865	101,197	0	0	0
55	105 105	58,524	107,945	166,469	0	0	56,668	104,521	0	0	0
56	106 106	60,436	111,471	171,907	0	0	58,524	107,945	0	0	0
57	107 107	62,405	115,104	177,509	0	0	60,436	111,471	0	0	0
58	108 108	64,433	118,844	183,278	0	0	62,405	115,104	0	0	0
59	109 109	66,522	122,696	189,218	0	0	64,433	118,844	0	0	0
60	110 110	68,673	126,663	195,336	0	0	66,522	122,696	0	0	0





Dividend Option Summary Current Dividend Scale (continued)

Insured: Valued Client and Second Client

Male, Age 50, Preferred Non-Tobacco Female, Age 50, Preferred Non-Tobacco Contract Premium Mode: Annual EPPUA Premium Mode: Annual Policy Payment Period: 50 Years

Initial Base Face Amount: \$2,000,000

Initial Dividend Option: Paid-Up Additions (PUAs) Initial Premium: \$95,620.30

### Non-Guaranteed

## **Dividend**

## **Prior Year Dividend Applied To:**

Year	Age	Base Dividend	EPPUA Dividend	Total Dividend	Premium Reduction	Cash	Base Paid-Up Additions	EPPUA Paid-Up Additions	Dividend Accums	Dividend to One Year Term	Repay Loan
61	111 111	70,888	130,749	201,636	0	0	68,673	126,663	0	0	0
62	112 112	73,169	134,956	208,125	0	0	70,888	130,749	0	0	0
63	113 113	75,518	139,290	214,808	0	0	73,169	134,956	0	0	0
64	114 114	77,938	143,753	221,691	0	0	75,518	139,290	0	0	0
65	115 115	80,430	148,350	228,781	0	0	77,938	143,753	0	0	0
66	116 116	82,998	153,085	236,083	0	0	80,430	148,350	0	0	0
67	117 117	85,642	157,962	243,604	0	0	82,998	153,085	0	0	0
68	118 118	88,366	162,986	251,352	0	0	85,642	157,962	0	0	0
69	119 119	91,172	168,161	259,333	0	0	88,366	162,986	0	0	0
70	120 120	94,062	173,492	267,554	0	0	91,172	168,161	0	0	0
71	121 121	97,039	178,984	276,023	0	0	94,062	173,492	0	0	0

<sup>1</sup>The Reduced Paid-Up (RPU) non-forfeiture option was exercised in policy year 9. Upon exercise of this option, premiums are discontinued, and any riders not already paid-up are eliminated. The dividend option automatically changes to Paid-up Additions (PUAs), but the owner may elect to change the dividend option. This illustration reflects the Paid-Up Additions dividend option from policy year 9. The initial reduced paid-up insurance amount is \$532,000. Loans and/or PUA/dividend surrenders after the RPU option is exercised could cause additional outlay, such as loan repayments, to be required if the insurance protection is to be maintained.

The non-guaranteed values illustrated avoid Modified Endowment Contract (MEC) status. Please see Important Tax Information in the Policy Overview section of this illustration for additional information.

Column Headings	Please see the Definitions section of this illustration for any column header definitions not listed below.
Base Dividend	The dividend earned on the Base Policy.
Base Paid-Up Additions	Portion of the base policy dividend used to purchase paid-up additional insurance.
EPPUA Dividend	The dividend earned on the Enhanced Permanent Paid-Up Additions (EPPUA) Rider.
EPPUA Paid-Up Additions	Portion of the Enhanced Permanent Paid-Up Additions (EPPUA) Rider dividend used to purchase additional paid-up insurance.
Total Dividend	Total sum of all the earned dividends in the policy year.
Cash	Portion of the dividend paid as income to the policy owner.
<b>Dividend Accumulations</b>	Portion of the dividend left in the policy to accumulate interest.
Dividend to One Year Term	Portion of the dividend used to purchase one year term insurance.
Premium Reduction	Portion of the dividend used to reduce premium outlay.
Repay Loan	Portion of the dividend used to reduce any outstanding loan balance.